

Governor

BARBARALEE DIAMONSTEIN-SPIELVOGEL Chair

MARA MANUS
Executive Director

# **GUIDELINES AND APPLICATION INSTRUCTIONS**

New York State Council on the Arts
Dance Program
FY2019

Guideline Release Date: January 17, 2018

Application Due Date: March 28, 2018 by

4:00PM

#### Timetable of Key Events:

Event: Date:

Open Period Begins January 17, 2018

Open Period Ends/

Application Period Begins February 21, 2018

Applications Due March 28, 2018; 4pm

Award(s) Announced By EST November 15, 2018

### Eligibility Summary:

The New York State Council on the Arts awards grants contracts to nonprofit organizations either incorporated in or registered to do business in New York State, Indian tribes in New York State, and units of government in municipalities in New York State. An eligible applicant organization must have its principal place of business located in New York serving the State's constituents.

Individuals and unincorporated groups may not apply, but an eligible nonprofit organization, known as a fiscal sponsor, may apply on behalf of an individual or unincorporated group.

Eligible organizations must be prequalified in the Grants Gateway system at the time and date that the application is due or the any application submitted will not be considered for funding.

See the Eligibility section for a more detailed description.

### **Inquiries & Designated Contact Information:**

Contact Information for the Dance program is as follows:

Leanne Tintori Wells, Program Director (212) 459-8816; or <a href="leanne.tintoriwells@arts.ny.gov">leanne.tintoriwells@arts.ny.gov</a> Deborah Lim, Program Officer (212) 459-8820; or <a href="deborah.lim@arts.ny.gov">deborah.lim@arts.ny.gov</a>

### **Prequalification:**

All Applicants must be registered with the Grants Reform system and be Prequalified in Grants Gateway at the time and date that the application is due. If you are not Prequalified at that time and date, your application will not be considered.

Grants Gateway Document Vaults must be submitted no later than March 21st in order to prequalify your organization by the March 28th deadline. If you wait until March 21st to begin the prequalification process, NYSCA cannot guarantee any issues that arise during staff review, including missing or incorrect documents will be resolved by the application deadline. Consequently, NYSCA urges you to submit immediately.

If you are already prequalified, please check your vault status to ensure that none of your documents expires prior to the March 28th application due date.

New to Grants Gateway? Visit www.grantsreform.ny.gov for information on how to begin the pregualification process.

For more information about Grants Gateway and Prequalification, please visit the Grants Reform website (http://www.grantsreform.ny.gov/Grantees) or contact the Grants Reform Team at: grantsreform@its.ny.gov. The Grants Reform help desk/hotline can be reached at (518) 474-5595.

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## About the New York State Council on the Arts (NYSCA)

### Mission

The New York State Council on the Arts is dedicated to preserving and expanding the rich and diverse cultural resources that are and will become the heritage of New York's citizens. The Council believes in supporting the following:

- · Artistic excellence and the creative freedom of artists without censure, and
- The rights of all New Yorkers to access and experience the power of the arts and culture, and the vital contribution the arts make to the quality of life in New York communities.

NYSCA strives to achieve its mission through its core grant-making activity and by convening field leaders, providing information and advisory support, and working with partners on special initiatives to achieve mutual goals. Further, NYSCA's vision for cultural development in the State is reflected in the following goals:

- Sustaining a vital ecosystem of individual artists and cultural organizations that supports the creation, presentation, critical review, and distribution of the arts and culture;
- Celebrating our rich range of artistic and cultural resources inclusive of diverse cultures and aesthetics;
- Encouraging artistic and discipline field advancement;
- Broadening public access, appreciation, participation, and education in the arts and culture throughout the State; and
- Providing recognition and professional advancement for artists and arts administrators.

#### Values

At NYSCA, our efforts are guided by our belief in the fundamental importance of arts and cultural expression in people's lives and a commitment to serving our three constituencies: artists, arts and cultural organizations, and the public. We believe that:

Artists are at the center of creative endeavor. Therefore, we are committed to providing artists with opportunities for artistic development and the public presentation of their work. Toward this end, the Council encourages arts and cultural organizations to work with artists to support the creation, presentation, and dissemination of their work, and serves as an advocate on artists' issues.

**Strong arts and cultural organizations are vital to connecting the arts to people's lives.** We are committed to assisting a wide range of arts and cultural organizations – small and large, new and established – to achieve their artistic, programmatic, educational, community, and organizational goals. As the arts field evolves and changes, NYSCA seeks to support organizational development and ongoing professional development, continuity of leadership, and improvement of professional conditions for leaders within cultural organizations.

Every citizen of New York State can have a meaningful connection to creativity and every community has a right to cultural self-determination. The Council is also committed to make the arts accessible to all the citizens of New York State. We aim to support worthy artistic and cultural activities that serve traditionally underserved communities or populations. These are the racially or culturally diverse, economically disadvantaged, people with disabilities, rural populations, and those who may experience discrimination on the basis of age, gender, or sexual orientation. We are committed to fostering public understanding and enjoyment of arts and culture through support of arts education, public participation, and lifelong learning programs in schools and community settings for children and adults.

### **NYSCA Grants**

NYSCA accepts grant proposals for the advancement of the arts each year. For FY2019, NYSCA will provide for grants in 15 discipline-based funding areas.

- <u>Architecture & Design:</u> This program prioritizes the fields of architecture, landscape architecture, historic preservation, fashion, graphic, industrial and interior design.
- <u>Arts Education</u>: This program is committed to nurturing the creativity of all New York's citizens, especially the learners and leaders of tomorrow.
- <u>Dance:</u> This program supports quality programming and efforts to build audiences for the art form throughout the State.
- <u>Electronic Media & Film:</u> This program advances artistic exploration and public engagement in the media arts.
- <u>Facilities</u>: This program supports Arts and cultural organizations that own or lease buildings and face myriad challenges in managing those structures.
- <u>Folk Arts</u>: This program supports traditional cultural expressions through which a group maintains and passes on its shared way of life.
- <u>Individual Artists:</u> This program offers support for the creation of new work by New York State artists through artist initiated projects in electronic media (video, sound art, installations, and new technologies) and film production, and the commissioning of new work by composers, choreographers and theatre artists.
- <u>Literature</u>: This program offers support to a wide range of organizations that promote the creation, publication, and dissemination of contemporary literary writing and encourage its appreciation by the general public.
- <u>Museums</u>: This program advances museums and related professional service organizations by offering support for arts, cultural and heritage activities by underscoring the importance of clear planning to foster stronger institutions, and encourages partnerships and collaboration to broaden an organization's perspective and assist in better serving the public.
- <u>Music:</u> This program fosters the creation, production, and performance of musical events of outstanding professional quality by offering support for public performances by established and emerging professional music organizations representing a broad spectrum of musical expression.
- <u>Presenting:</u> This program develops, nurtures, and strengthens presenters of live professional performing arts
  inclusive of works that explore multiple disciplines and arts forms, boundaries between art disciplines, and new
  forms of expression.
- <u>Special Arts Services:</u> This program provides organizational and project support for professional arts activities that serve distinct cultural communities.
- <u>State and Local Partnerships</u>: This program fosters the growth and development of arts and culture at the local level in all of the State's communities and regions.
- <u>Theatre:</u> This program offers support to professional theatre companies with ongoing production and development programs, and service organizations.
- <u>Visual Arts</u>: This program offers support to a wide range of contemporary art activity for the benefit of the public and the advancement of the field.

Within each of the 15 discipline-based funding categories NYSCA provides the ability to request funds in a range of varying subcategories, including but not limited to General Operating Support, Project Support and Regrants and Partnerships.

## **Eligibility**

The New York State Council on the Arts awards grants contracts to nonprofit organizations either incorporated in or registered to do business in New York State, Indian tribes in New York State, and units of government in municipalities in New York State. An organization must have its principal place of business located in New York serving the State's constituents.

Individuals and unincorporated groups may not apply, but an eligible nonprofit organization, known as a fiscal sponsor, may apply on behalf of an individual or unincorporated group. The fiscal sponsor must be a non-profit organization incorporated or registered to do business in NY State, as stated above, and must be fully prequalified in the Grants Gateway in order to serve as a sponsor for a funded arts group.

A fiscal sponsor is a New York State nonprofit organization that applies to NYSCA on behalf of individual artists or unincorporated arts organizations or groups. The fiscal sponsor accepts responsibility to serve as a fiscal conduit for a NYSCA-funded project, receiving and disbursing funds related to the grant, and administering the requirements throughout the NYSCA grant process, including final reporting of grant activity. The unincorporated artist or group completes the project activity.

### Eligibility Requirements

Applicants must meet all of the following eligibility requirements by the application deadline established on page 2. Organizations must be compliant with the eligibility requirements identified below at the application due date as identified on page 2 of this document.

### 1. Prequalification

Nonprofits must be registered with Grants Gateway and Prequalified at the time and date that the application is due. Applicants are strongly encouraged to review their document vaults prior to the application deadline to ensure that their documents are up to date. Additional information on registering with Grants Gateway and the Prequalification process can be found in the Prequalification section of this document. (Units of local government and Indian Tribes are exempt from the prequalification requirement.)

### 2. Final Reports

For all current grantees, the timely submission and staff approval of all mandated Final Reports is required before an application can be made to the Council. Please log onto the NYSCA website and visit the Organization Home page on the online grant application system to review the report(s) that are due, overdue or incomplete. All Final Reports must be submitted and approved prior to the application due date noted on page 2 of this document.

#### 3. Activity Period

The activity for the request must fall within the January 1, 2019 to December 31, 2019. Work outside this period is not eligible for this request.

## **Prequalification**

Pursuant to the New York State Division of Budget Bulletin H-1032, dated June 7, 2013, New York State has instituted key reform initiatives to the grant contract process which require nonprofits to register in the Grants Gateway and complete the Vendor Prequalification process in order for applications to be pre-evaluated before their applications for funding are considered. Information on these initiatives can be found on the Grants Reform Website.

All Applicants must be Prequalified in the Grants Gateway at the time and date that the application is due. Applications received from nonprofit Applicants that have not registered and are not Prequalified in the Grants Gateway by the application due date and time listed at the beginning of this document cannot be evaluated. If you are not Prequalified at that time and date, your application will not be considered. Such applications will be disqualified from further consideration.

Grants Gateway Document Vaults must be submitted no later than March 21st in order to prequalify organizations by the March 28th deadline. If you wait until March 21st, NYSCA cannot guarantee any issues that arise during staff review, including missing or incorrect documents will be resolved by the application deadline. Consequently, NYSCA urges you to submit immediately.

Below is a summary of the steps that must be completed to meet registration and Prequalification requirements. The Vendor Prequalification Manual on the Grants Reform Website details the requirements and an online tutorial is available to further explain the process.

PLEASE NOTE: The information included here regarding Prequalification is not intended to be exhaustive, and Applicants should visit the Grants Reform website (<a href="http://www.grantsreform.ny.gov/Grantees">http://www.grantsreform.ny.gov/Grantees</a>) or contact the Grants Reform Team (<a href="mailto:grantsreform@its.ny.gov">grantsreform.ny.gov/Grantees</a>) or contact the Grants Reform Team (<a href="mailto:grantsreform@its.ny.gov">grantsreform.ny.gov/Grantees</a>) or contact the Grants Reform help desk/hotline can be reached at (518) 474-5595.

### 1. Register for the Grants Gateway

- On the Grants Reform Website, download a copy of the <u>Registration Form for Administrator</u>. A signed, notarized original form must be sent to the NYS Grants Reform Team at the address provided in the instructions. You will be provided with a Username and Password allowing you to access the Grants Gateway.
- If you have previously registered and do not know your Username please email grantsreform@its.ny.gov. If you
  do not know your Password please click the Forgot Password link from the main log in page and follow the
  prompts.

### 2. Complete your Prequalification Application

- Log in to the Grants Gateway. **If this is your first time logging in**, you will be prompted to change your password at the bottom of your Profile page. Enter a new password and click SAVE.
- Click the Organization(s) link at the top of the page and complete the required fields including selecting the
  State agency you have the most grants with. This page should be completed in its entirety before you SAVE. A
  Document Vault link will become available near the top of the page. Click this link to access the main Document
  Vault page.
- Answer the questions in the *Required Forms* and upload *Required Documents*. This constitutes your Prequalification application. Optional Documents are not required unless specified in this document.
- Specific questions about the Prequalification process should be referred to your agency representative or to the Grants Reform Team at grantsreform@its.ny.gov. The Grants Reform help desk/hotline can be reached at (518) 474-5595.

#### 3. Submit Your Prequalification Application

- After completing your Prequalification application, click the Submit Document Vault link located below the Required Documents Section to submit your Prequalification application for State agency review. Once submitted the status of the Document Vault will change to In Review.
- If your Prequalification reviewer has questions or requests changes you will receive email notification from the Gateway system.
- Once your Prequalification application has been approved, you will receive a Gateway notification that you are now Prequalified to do business with New York State.
- 4. Once you are Prequalified, please check the status of your document vault on a regular basis to ensure that all of your information is up to date. For those organizations that submitted prequalification applications more than 3 years ago, you will be asked to refresh all of the information in your vault that has changed since the time you first applied, including Board lists, senior leadership resumes, organizational information, integrity information, as well as all of the annual financial filings. Please make sure that none of your documents expire prior to the

application due date.

### Expired documents will lead to the loss of Prequalification status.

If you are not yet registered with Grants Gateway, there are many resources available to help you understand how to register and become Prequalified:

- The NYS Grants Reform Website
- Video: Grants Gateway Registration
- New York State Prequalification System for Grants Contract Vendors: A Resource Manual and Users Guide for Not-for-Profit Vendors
- Biweekly Document Vault webinars. All information can be found on the Grants Reform website <u>Training</u> <u>Calendar</u>.

The Grants Reform Team offers regular live webinars for anyone who is interested in additional information about Grants Gateway, the Prequalification process, or submitting online applications. Learn more including times and dates for these webinars: http://grantsreform.ny.gov/training-calendar. Any additional technical training related to this application will also be posted to the training calendar.

You can also contact the Grants Reform Team for additional assistance:

Phone: (518) 474-5595

Email: GrantsReform@its.ny.gov

### **Grant Amounts**

The Council's overall funding is determined annually during the State's budgeting process and approved by the NYS Legislature. There is no assurance that the Council's funding awards will remain the same over an annual or multi-year term.

Previous grant funding from the Council does not guarantee support in any succeeding year, and past grant funding amounts are not indicative of future funding levels.

The Council does <u>not</u> make grants in amounts less than \$2,500, nor does it make grants that would constitute the sole source of financial support for an organization.

The Council <u>rarely</u> funds more than 50% of a project's entire budget, and in the case of requests for general support, the Council rarely funds more than 25% of an organization's budget.

### Single-year and Multi-year Grants

Some Council grants are awarded on a single-year basis, and some grants are awarded on a multi-year basis and are renewable for up to five years.

Organizations with a continuing multi-year grant or grants must register each of those grants in the NYSCA system for each year they are in effect. Failure to register a continuing multi-year grant will result in cancellation of the grant.

Multi-year support is awarded when the panel, staff, and Council agree that a similar level of service or activity will be sustained by the applicant organization over successive years. Multi-year grants represent the Council's agreement to offer successive years of support without requiring a full application and review of the grantee in the succeeding years. Annually, multi-year grantees are required to: update the Organizational Information Profile, register for continued multi-year support, notify Council staff of their programming, activities and any major institutional changes, and file annual final reports.

### **Funding Restrictions**

### Limitations of the Number of Applications

For FY2019, organizations are limited to two grant requests each. Each ongoing multi-year grant counts as one of these requests. Please note that the following categories are exempt from the two request limit (in other words, requests in these categories do not count towards an organization's limit of two requests).

- Architecture and Design Program Independent Projects category
- Dance Program Rehearsal Space and Residencies category

Electronic Media & Film Program – Workspace, Art & Technology category

- Facilities Program All categories
- Folk Arts Program Apprenticeships category
- Folk Arts Program Regional and County Folk Arts Programs category
- Individual Artists Program All categories
- Literature Program Translation category
- State and Local Partnership Program Decentralization category
- All Programs Regrants and Partnerships category

### Ineligible Activities

New York State law and Council policy restrict the types of activities and expenditures that the Council may fund. The Council is unable to award funding for the following:

- · Accumulated deficits and debt reductions
- Activities not open to the public, for example, activities restricted to an organization's membership. Funded
  activities must be open to the public and promoted as such
- Competitions and contests
- Components of an organization's budget that are not directed towards programs in New York State
- Entertainment costs for receptions, openings, and fundraising benefits/events
- Major expenditures for the establishment of a new organization
- Operating expenses and fellowships at professional training schools that are not open to the general public
- Operating expenses of privately owned facilities (such as homes and studios)
- Out-of-State travel expenses
- Programs of public school districts or their components or affiliates
- Programs that are essentially recreational, rehabilitative, or therapeutic
- Programs of New York State agencies or departments
- Requests for amounts that are greater than an organization's total operating expenses minus its total operating income
- Programs of public colleges and universities except under limited circumstances. Entities with close public college
  or university affiliations will be examined on a case-by-case basis to determine eligibility. Such applicants are
  strongly advised to contact Council program staff listed on page 2 of this document in advance of the
  registration deadline to determine eligibility.

## **Application Timeline**

### 1. Open Period

For FY2019, the grant opportunity timeline will commence with an open period during which NYSCA staff members will be available to answer questions that arise during the development of a funding proposal. NYSCA encourages all applicants to consult with Program staff regarding the types of programs that can be funded as well as to secure input on how best to complete their application well before the application period opens.

Contact information for this program is included on page 2.

### 2. Application Period

The application period opens on February 21, 2018. To establish a complete application, each applicant must register their request in the NYSCA system **and** submit a Grants Gateway application for each program they are applying to. To ensure the fairness of the FY2018 NYSCA application process for all NYSCA applicants and in compliance with New York State procurement guidelines, Program Staff will not be able to discuss or review application contents or answer substantive questions about proposed projects or program guidelines once the active application opens.

However, NYSCA and Grants Gateway staff are always available to answer any technical questions about how to utilize the NYSCA or Grants Gateway systems. Please do not hesitate to contact NYSCA's offices with questions. Phone: 212-459-8800. NYSCA has a <a href="Help Desk">Help Desk</a> designed to assist applicants with the technical aspects of the online application process.

Grants Gateway staff is also available to answer technical questions about the Grants Gateway system. They can be contacted at <a href="mailto:grantsreform@its.ny.gov">grantsreform@its.ny.gov</a>; or (518) 474-5595.

Please note that as the application deadline approaches, staff receive a high volume of calls and emails and response times may slow. We strongly urge all applicants to begin the prequalification and application process as soon as possible.

### 3. Applications Due

Applications are due at the date and time established on page 2 of this document. When submitting your application in the Grants Gateway please be aware that only a Grantee Contract Signatory or a Grantee System Administrator can submit an application on behalf of your organization. Other roles may be able to initiate an application but the actual submission must be completed by the roles previously mentioned. If you are signed in to the Grants Gateway with any other role you will not be able to submit your application. Applications submitted after the deadline will not be eligible for funding.

## **Overview of the Application Process**

The following sections provide an overview of the steps needed to complete an application by various types of applicants. Organizations applying on their own behalf will follow the steps outlined in the Standard Instructions section below. Organizations applying as a fiscal sponsor for another organization will follow the steps outlined in the Fiscal Sponsor Instructions.

All successfully submitted applications will be reviewed and evaluated by NYSCA staff, advisory panels and Council. Funding notifications will be issued in Fall 2018. All new FY2019 contracts will be issued on or around January 1, 2019 and will have a January - December 2019 contract term. This is the period in which the funded activity must occur. Please plan accordingly.

#### Standard Instructions

#### Step 1: Register each new request on the NYSCA website

Applicants for new support must register all requests on the <u>NYSCA website</u>. The NYSCA portal will open on February 21, 2018 and close at the application due date established on page 2 of this document. To successfully register a request, organizations must, in this order:

- 1. Complete the Organization Information
- 2. Complete the Organization Budget
- 3. Complete the Registration Form

After completing these three sections, the NYSCA website will generate a unique 'Project ID' for each successfully registered request. Applicants are required to include this 'Project ID' as part of each Grants Gateway application.

Instructions for the NYSCA website can be found on page 15 of this document.

### Step 2: Complete NYSCA's application in the Grants Gateway

All applicants for new support must also complete an application on the <u>Grants Gateway</u> for each request. NYSCA's Grants Gateway application will open February 21, 2018 and close on the application due date established on page 2 of this document. In the Grants Gateway, applicants must:

- 1. Complete the Project / Site Address
- 2. Answer all Program Specific Questions
- 3. Complete an Expenditure Budget
- 4. Complete a Work Plan
- 5. Upload Support Materials

### **Fiscal Sponsor Instructions**

What is a Fiscal Sponsor? A Fiscal Sponsor is a New York State nonprofit organization that applies to NYSCA on behalf of individual artists or unincorporated arts organizations or groups. The fiscal sponsor accepts responsibility to serve as a fiscal conduit for a NYSCA-funded project, receiving and disbursing funds related to the grant, assuring that the project is carried out as described and submitting the final report of grant activity.

### Completing a sponsored application for new NYSCA support is a five step process:

impletting a sponsored application for new NTOOA support is a five step process.
<b>Step 1:</b> The Fiscal Sponsor registers each sponsored request on the <u>NYSCA website</u> . To successfully register a request fiscal sponsors must, in this order:
<ul> <li>☐ Complete the Organization Information</li> <li>☐ Complete the Organization Budget</li> <li>☐ Complete the Registration Form</li> </ul>
<b>Step 2</b> : The Fiscal Sponsor sends the Sponsored Request Form to the Sponsored Entity to complete and return. A copy of the Sponsored Request Form can be found in the appendix of this document.
<ul> <li>Upon registering a request(s), you are provided a link to download the Sponsored Request Form for the Sponsored Entity to complete.</li> <li>The NYSCA website will also generate a unique 'Project ID' for each successfully registered request. Each Fiscal Sponsor is required to include the 'Project ID' as part of each Grants Gateway application. The 'Project ID' is also required on the Sponsored Request Form.</li> </ul>
<b>Step 3:</b> The Sponsored Entity completes the Sponsored Request Form. This form is a fillable PDF. The Sponsored Request Form requires the following information:
<ul> <li>□ General Information on the Sponsored Organization/Individual</li> <li>□ Project Budget</li> <li>□ Project ID</li> <li>□ Narrative Application Questions</li> </ul>

**Step 4:** The Sponsored Entity returns the completed Sponsored Request Form and required support materials to the Fiscal Sponsor well before NYSCA's application deadline.

**Step 5:** Fiscal Sponsor completes and submits one Grants Gateway application for each sponsored request.

	Each Sponsored Request Form must be uploaded as a support material to the Grants Gateway application.
•	Include the unique 'Project ID' as part of the Grants Gateway application.
	In the Program Specific Questions section of the Gateway, please answer the Basic Eligibility Questions for the
	Fiscal Sponsor organization and the first two Standard Questions. If additional Standard questions appear please enter N/A.
	All other Program Specific Questions are completed on the Sponsored Request Form. Please do not complete any other Category Specific Questions in the Grants Gateway.

### **Training and Application Resources**

Webinars and training sessions about the application process including how to work in both the NYSCA and the Grants Gateway system will be offered. A schedule of webinars and training sessions and other application resources will be available. Please visit <a href="NYSCA's program pages">NYSCA's program pages</a> and the <a href="Grants Reform Training Calendar">Grants Reform Training Calendar</a> for webinars. We strongly urge all applicants to:

- Carefully review the Guidelines and Application Instructions contained within this document and on both the <u>NYSCA homepage</u> and <u>Grants Reform website</u>.
- Participate in the webinars and/or trainings with NYSCA and Grants Gateway.
- Visit NYSCA's YouTube channel and Grants Reform YouTube channel for tutorials.
- Contact <u>NYSCA Program Staff</u> with questions about the guidelines or proposed projects before NYSCA's Grants Gateway application opens on February 21, 2018.
- Review the <u>Grantee User Guide</u> found on the Grants Reform website.

### The Application Process

The following sections illustrate the steps needed to complete an application by various types of applicants. This process begins with registration in the NYSCA system and is followed by submission of a Grants Gateway application.

## Registering in the NYSCA System

Registering your request is the first step to apply for NYSCA FY2019 Funding. To register, organizations must complete three forms: Organization Info, Organization Budget and Registration. Organizations will not be granted access to the Registration Form until the Organization Info and Organization Budget forms have been completed.

### **Getting Started**

Login to the NYSCA system.

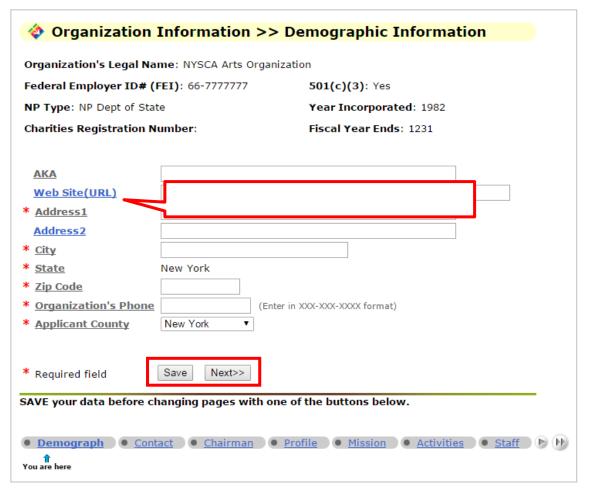
	Please enter your username and password
Username	
Password	
	Login
New User to NYSCA Click here for instruct	A? tions on creating a NYSCA account for your organization.
Need Your Passwor Fill in your User Nam	d? le and click the button below. Your current password will be emailed

#### **Organization Information**

To begin the registration process, select Organization Info on the left navigation bar.



Complete the Organization Information questions. Use the "Save" and "Next" buttons to move through the required questions. If you are unsure how to answer a question, click on the underlined questions for help. A complete list of questions is available following the screenshots in this section.

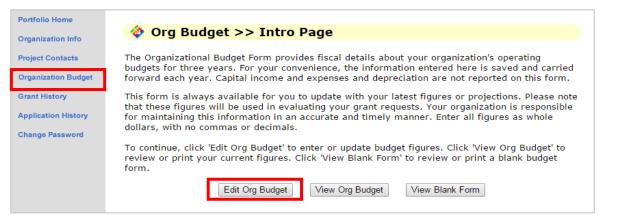


Upon completing the Organization Information, click Submit. You may review all your answers on one screen using the Review/Print button. While this screenshot is not repeated, this function is available on subsequent screens.

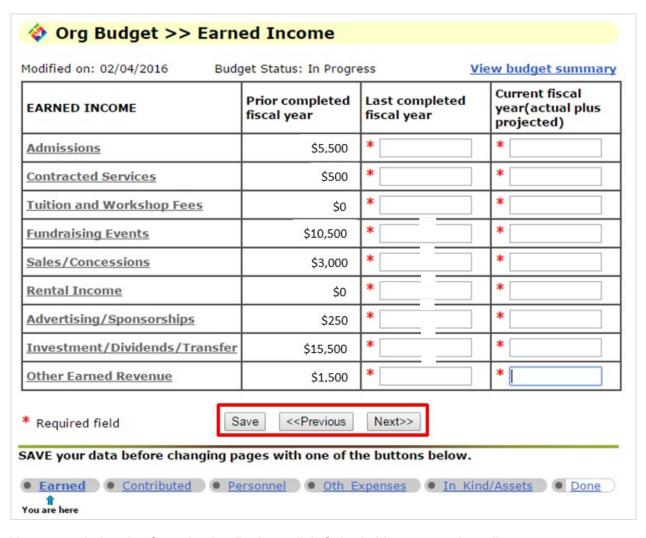


### **Organization Budget**

Select Organization Budget on the left navigation bar. Click 'Edit Org Budget' to begin.



Complete the Organization Budget questions. Use the "Save" and "Next" buttons to move through the required questions. If you are unsure of what a question is asking, click on the underlined questions for help. A complete list of questions is available following the screenshots in this section.



Upon completing the Organization Budget, click Submit. You may review all your answers on one screen using the Review/Print button.

### **Registration Form**

To access the Registration Form, click Edit Your Registration Form



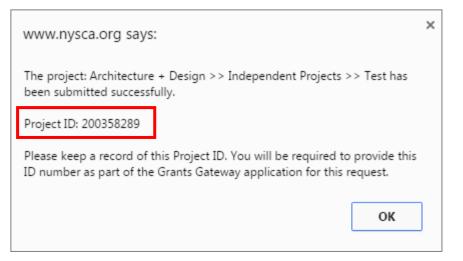
To begin the Registration Form, click 'Begin New Project'. PLEASE NOTE: SCREENSHOT IS FROM FY2018



Complete the Registration questions. Use the "Save" and "Next" buttons to move through the required questions. If you are unsure of what a question is asking, click on the underlined questions for help. A complete list of questions is available following the screenshots in this section.

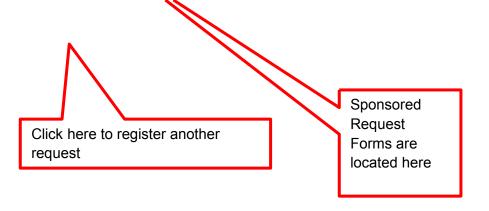


Upon completing all Registration questions, click Submit. A pop-up will appear confirming submission and providing your Project ID. Make note of this Project ID as it will be required in the Grants Gateway application.



The website will then redirect to your Projects Page where you can review all registered projects and begin a new registration if necessary. Your Project ID is displayed on this page. Sponsored Requests can be located the applicable Sponsored Request Form by clicking on the Program Name.





### Organization Information

See below for the full list of information needed to complete the Organization Information section.

### **Demographic Information**

- AKA
- Website (URL)
- Address1
- Address2
- City
- State
- Zip Code4e4
- Organization's Phone
- Applicant County

#### **Contact Person Information**

- Primary Contact
  - o First Name
  - o Last Name
  - o Title
  - o Phone
  - o Fax
  - Email Address
- Secondary Contact
  - o First Name
  - o Last Name
  - o Title
  - o Phone
  - o Fax
  - Email Address
- Board Chairman/President
  - o First Name
  - Last Name
  - o Phone
  - o Fax
  - o Email Address
  - Street Address1
  - Street Address2
  - o City
  - o State
  - o Zip Code

### **Applicant Non-Profit Status**

- Applicant Organization is a NYS nonprofit corporation through the Department of State.
- Charities Registration Number
- Any other tax-exempt status

### **Organization Profile**

- Applicant Discipline
- Applicant Institution
- Applicant Status
- Organization's DUNS Number
- Organization's Latitude
- Organization's Longitude
- Constituents/Participants Breakdown

#### **Organization Mission**

### **Organization Activities**

Please indicate the number of each event your organizations hosts annually. Enter zero if your organization does not host a particular event:

- Productions
- Exhibitions
- Classes
- Tours
- Films
- Lectures
- Performances

### **Organization Staff Members (Details)**

- First Name
- Last Name
- Title
- Year Start
- Annual Salary Range
- Full time?

### **Organization Staff Members (Totals)**

- Number of Full-time Staff
- Number of Part-time Staff
- Number of Volunteers
- Number of Interns
- Number of Independent Contractors

### **Organization Board Officers (Details)**

- First Name
- Last Name
- Profession/Affiliation
- Year Elected

### **Organization Board Officers (Totals)**

• Total Number of Board Members

### **Organization Constituency 1**

• Given your mission to the community you serve, how does your organization address diversity and inclusiveness?

### **Organization Constituency 2**

 What actions has your organization taken to make your facilities, programs, and communications systems accessible and usable by all?

### **Organization Constituency 3**

• Briefly describe your facilities. Explain any relocations, expansions, renovations, or major improvements undertaken in the recent past or planned for the future.

### **Organization Facilities**

Organization's facilities/real estate are: Donated or Shared?

- If rented, date current lease expires?
- Days/Hours/Season of Operation
- Number of Paid Visitors/Users/Audience
- Number of Free Visitors/Users/Audience
- Total Number of Visitors/Users/Audience
- Number of Paid Virtual Audience
- Number of Free Virtual Audience
- Total Number of Virtual Audience
- Paid Attendance Children
- Free Attendance Children
- Total Attendance Children

### **Project Contacts**

- First Name
- Last Name
- Phone
- Email Address

Questions Subject to Change

### Organization Budget

You must provide the following information for your prior completed fiscal year, last completed fiscal year, and current fiscal year (actual plus projected).

### **Earned Income**

- Admissions
- Contracted Services
- Tuition and Workshop Fees
- Fundraising Events
- Sales/Concessions
- Rental Income
- Advertising/Sponsorships
- Investment/Dividends/Transfer
- Other Earned Revenue
- Total Earned Income

### **Contributed Income**

- Corporate Support
- Foundation Support
- Private Support
- NEA Support
- Federal Support
- State Support (non-NYSCA)
- County Support
- Municipal Support
- Total Contributed Income
- Other Revenue

#### **Total Income**

#### Expenses

Personnel - Administrative

- Personnel Artistic
- Personnel Technical/Production
- Fringe Benefits
- Outside Artistic Fees and Services
- Other Outside Fees and Services
- Regrants
- Space
- Travel
- Marketing/Advertising
- · Remaining Operating Expenses

### **Total Expenses**

- Surplus (Deficit) Before NYSCA
- NYSCA Grants Received/Requested
- Surplus (Deficit) After NYSCA

#### **In-Kind Contributions**

In-Kind Contributions

#### **Organization Assets**

- Savings / Checking Accounts
- Endowment Funds
- Capital Property / Real Estate

### Registration Information

See below for the full list of information needed to complete the Registration Information section.

### **General Information**

- Project Description
- Project Total Cash Expenses
- NYSCA Grant Request

#### **Project Contact**

- · Contact First Name
- Contact Last Name
- Contact Phone
- Contact Email

### **Project Activity / Audience Information**

- Arts Discipline
- Activity Type
- · NEA Primary Strategic Outcome

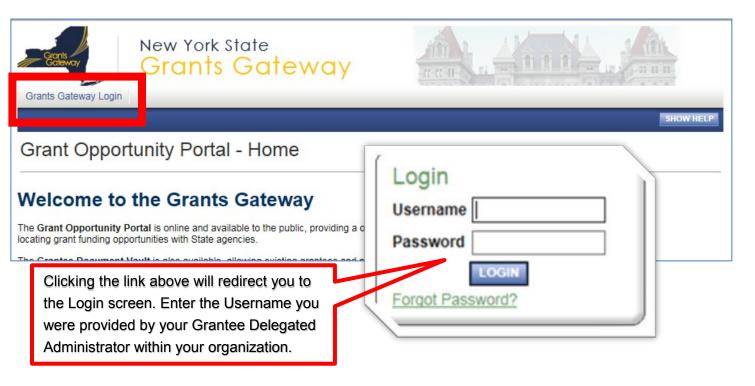
### **Sponsored Project (only if applicable)**

- Sponsored Organization Name
- Sponsored Organization Address
- · Sponsored Organization Phone
- Sponsored Organization Fax
- Sponsored Organization Email
- · Sponsored Organization Contact
- Contact Title
- Nature of Sponsored Organization
- Goals and Activities

## **Completing the Application in the Grants Gateway**

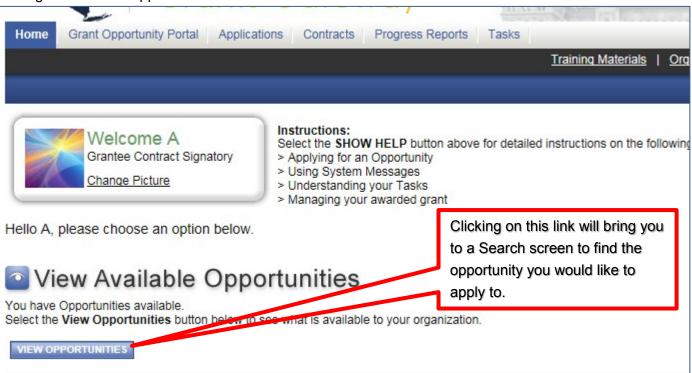
### **Getting Started**

To get started in the Grants Gateway, click on Grants Gateway Login in the upper left hand corner of the screen.

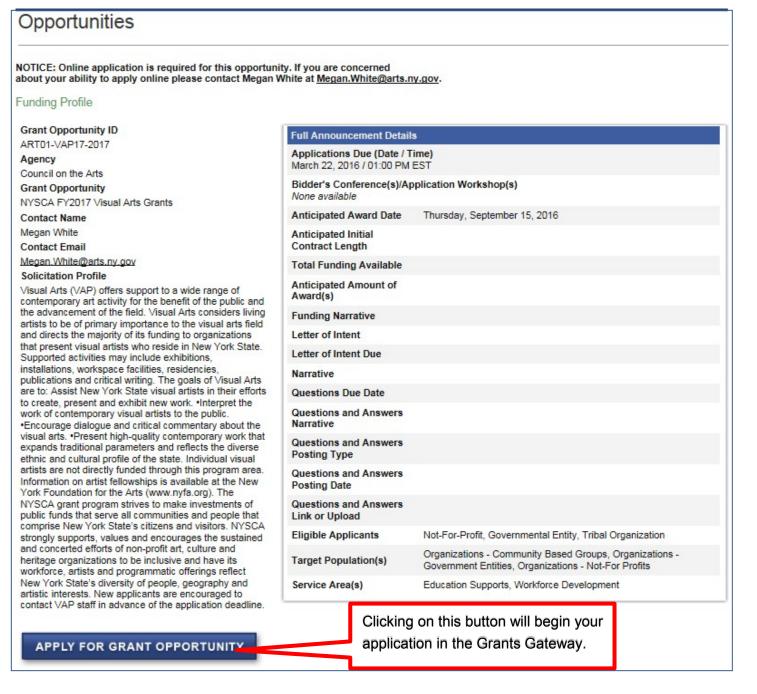


### Locating and Initiating an Application

Once you're logged in, you are brought to the Home screen where you begin your search for an opportunity to apply to by clicking on the View Opportunities button.



Using the Search functionality, locate and click on the opportunity you would like to apply for, then click the APPLY FOR GRANT OPPORTUNITY button at the bottom of the screen.



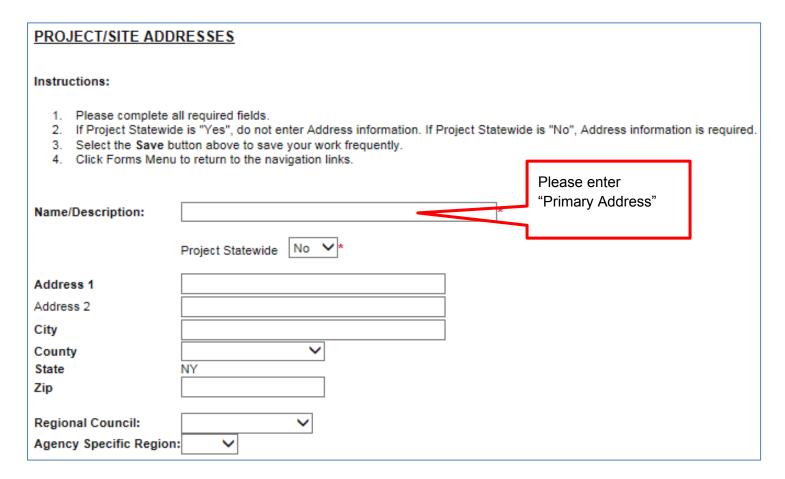
Full instructions for initiating an application can be found in our <u>Grantee Quick Start Guide for Applications</u> and our <u>Vendor User Guide</u>.

### **Completing Your Application**

The Grants Gateway application consists of a series of forms. Once you have initiated an application, you will complete these forms which will become your grant application. Below is a representation of the Forms Menu. Click each page name starting with Project/Site Address to access the corresponding form. More information on each required form can be found on following pages.

### **Project/Site Address Form**

The first form you will complete is the Project/Site Address form. On this form you will enter "Primary Address" in the Name/Description field and indicate whether your project is statewide. Provide the primary site address where your project operates and select the Regional Council wherein your program is located.

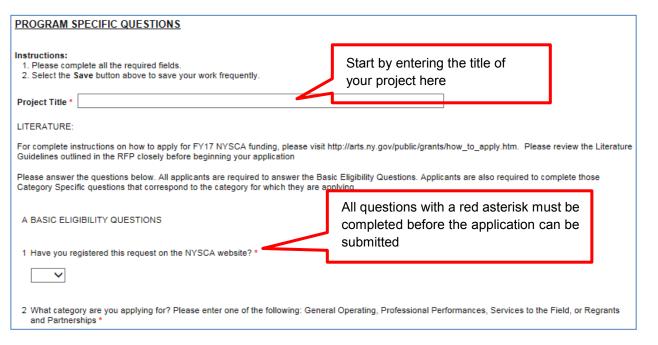


### **Program Specific Questions Form**

In this form, you will begin by entering a title for your grant project. You will then answer a set of Eligibility Questions and Standard Questions common to all applicants for the discipline you are applying for. After completing the common questions, scroll down to locate and complete an additional question set for the subcategory to which you are applying.

Eligibility Questions, Standard Questions and Category Questions can be found in the Program Information, Questions & Support Materials section.

MAKE SURE YOU ARE SAVING FREQUENTLY AND BETWEEN EACH RESPONSE.



#### **Budget Forms**

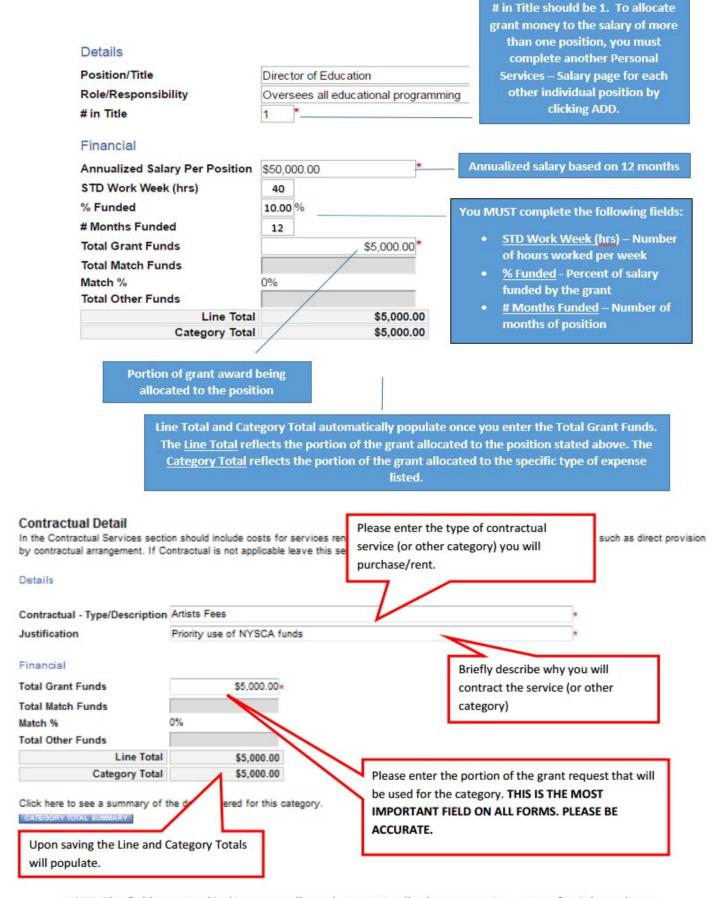
Through these forms, you will establish a budget for your grant project. This budget is reflected in the Expenditure Budget Summary Form which is automatically populated by information entered into the corresponding budget detail forms (Personal Services, Contractual, Travel, etc). Note – you do not enter any information into the Expenditure Budget Summary itself. Keep in mind, you only need to fill out expenditure budget detail forms for categories in which you are requesting funding. You do not need to fill out Narrative forms for categories where you are requesting funding. You do not need to enter any information in categories where you will not request grant funding.

PLEASE NOTE that the Expenditure Budget and its Summary are not considered by staff or panelists as part of the application review. These sections are designed to populate your contract IF your organization is granted funding for FY19.

MAKE SURE YOU SAVE BEFORE MOVING ON TO THE NEXT FORM.

Below is an example of a grant request for \$10,000 to be used for salary support and contractual services.

### Personal Services-Salary



NOTE: The fields required in 'Contractual' are the same in all other categories, except for Salary, above.

#### EXPENDITURE SUMMARY Instructions: 1. Save this form to display a roll-up of the category budget details. 2. Click Forms Menu to return to the navigation links. Match % Match % **Match Funds** Other Funds **Budget Category Grant Funds** Total Calculated Required 1. Personal Services 0% \$5,000.00 0% \$0 \$5,000.00 a) Salary b) Fringe \$0 \$0 0% 0% \$0 \$0 Subtotal \$5,000.00 \$0 0% \$0 \$5,000.00 2. Non Personal Services 0% \$5,000.00 \$0 0% \$0 \$0 a) Contractual b) Travel \$0 \$0 0% 0% \$0 \$0 50 50 0% 0% \$0 \$5,000.00 c) Equipment d) Space/Property & Utilities \$0 50 0% 0% \$0 \$0 e) Operating Expenses \$0 50 0% 0% \$0 \$0 f) Other \$0 \$0 0% 0% \$0 \$0 \$5,000,00 0% \$0 \$0 \$5,000.00 Total 0% \$10,000.00 \$0 0% \$0 \$10,000.00 PERIOD 1 Total = Total Grant Requested

#### **Work Plan Forms**

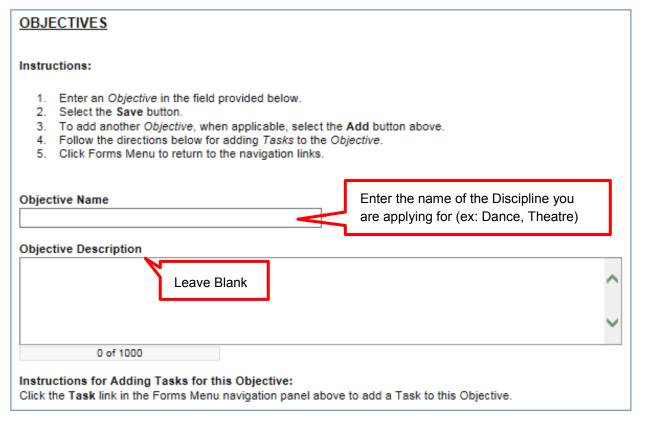
The work plan forms are used to outline the scope of work that will be completed with the grant funds. In this section you will enter a work plan period, project summary, and describe your organizational capacity. You will also enter an objective, task, and performance measure(s) as a way of quantifying or qualifying the targeted outcome of your proposed project.

PLEASE NOTE that the Work Plan Overview, including the Project Summary, Organizational Capacity, Objectives, Tasks and Performance Measures, are not considered by staff or panelists as part of the application review. These sections are designed to populate your contract IF your organization is granted funding for FY19.

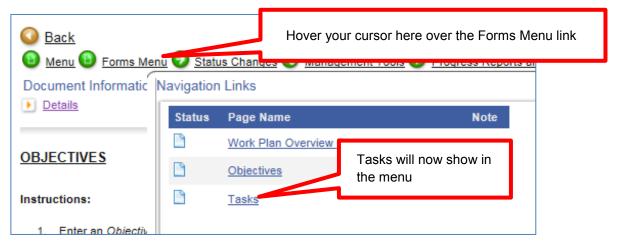
The first form you will complete is the "Work Plan Overview." In this form, you will enter the Work Plan Period of – 1/1/2019-12/31/2019. You will also enter your project summary and organizational capacity on this form.

WORK PLAN OVERVIEW FORM
Instructions: The purpose of this form is to capture organizational information necessary for application processing, as well as a detailed accounting of the proposed or funded project. It is made up of three sections:
Project Summary     Organizational Capacity     Project Details - Objectives, Tasks and Performance Measures
If applicable, specific instructions/requirements for completing these sections may be found in the Grant Opportunity under which you are applying. Click Forms Menu to return to the navigation links.
Work Plan Period From * To * *
Project Summary Provide a high-level overview of the project, including the overall goal and desired outcomes. Include information such as location, target population, overall number of persons to be served, service delivery method and hours of operation.
The Project summary should be a BRIEF paragraph of proposed organization activities.For sponsored projects, please include the name of the sponsored project, organization or artist.
0 of 50000
Organizational Capacity  Describe the staffing, qualifications and ongoing staff development/training activities, and relevant experience of the provider organization to support the project.
For sponsored projects please enter the Organizational Capacity of the sponsoring organization only. Information on the sponsored project, organization or artist should be included in the Project Summary.
0 of 4000

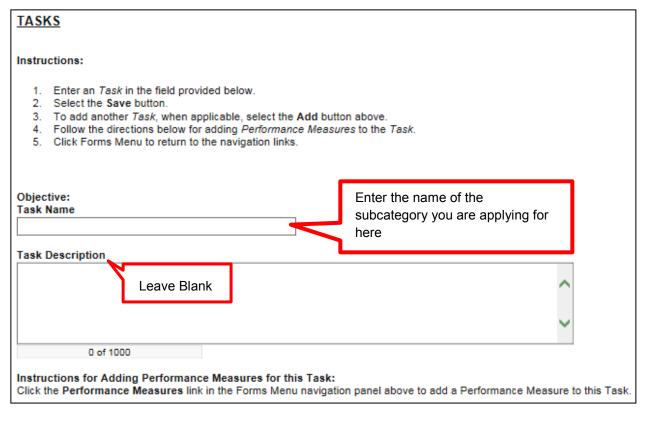
The next form you will complete is the Objectives form. Enter the name of the discipline you are applying for (example, Dance, Theatre) in the Objective Name spot. Leave Objective Description blank.



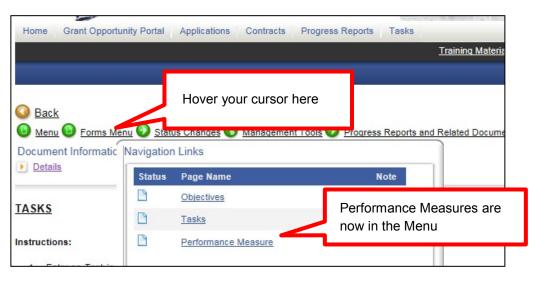
Once you save the Objective, hover over the Forms Menu, and a link to the Tasks form will appear.



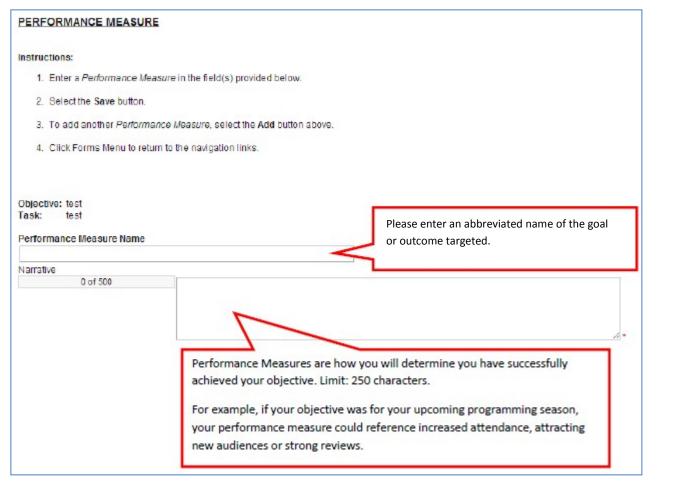
You will now complete the Tasks form. Enter the name of the subcategory (example – General Support, Professional Performances, Regrants and Partnerships etc.) you are applying for in the Task Name box. Leave the Task description blank.



Once you save the Task, hover over the Forms Menu, and a link to the Performance Measure form will appear.



You will now complete the Performance Measure form. In the Performance Measure Name box, please enter an abbreviated name of the goal or outcome targeted. You should complete the narrative response with the measure you will use to determine if the goal was reached.

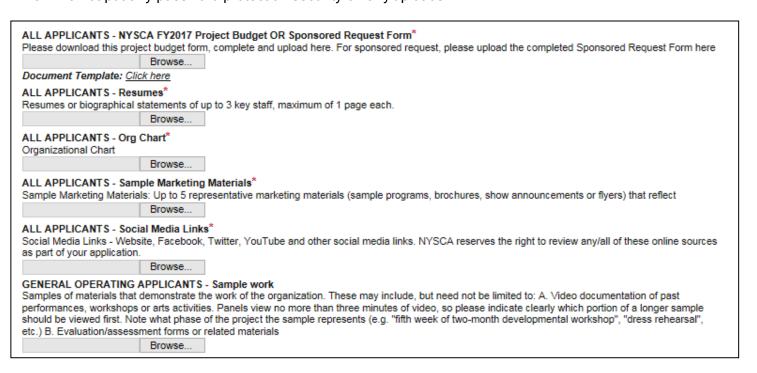


#### **Pre-Submission Uploads**

The next section of forms are the Pre-Submission Uploads. This is the location where all support materials will be uploaded. In the event that an applicant fails to submit one or more of the required materials, the application will not be eligible for review. Required Support Materials can be found in the Program Information, Questions & Support Materials section.

### **Tips for Uploading Documents**

- Please upload support materials one at a time, saving the screen after each upload.
- 2. Each upload window on Grants Gateway each accepts only one file. Uploading multiple files will delete the previously uploaded file. Please combine multi-page support materials into a single file.
- 3. Audio and video files cannot be directly uploaded to Grants Gateway application. To share an audio or video clip you must provide a URL (aka website address) to the segment hosted on your website or another platform including YouTube, SoundCloud, Vimeo, etc. For information on the maximum length allowed for an audio or video clip please review the support materials information for your program.
- 4. To submit URLs (including audio/video clips, social media profiles and other relevant online content) please create a Word or PDF file with a list of URLs and any notes or descriptions. Each link should begin with http:// and lead directly to the material referenced and demonstrate your work in an accessible and engaging way.
- 5. URLs cannot be password protected and must remain live until December 31, 2018. NYSCA is not responsible for any broken, inactive or password protected links.
- Accepted File Types: Adobe Acrobat PDFs, Microsoft Word DOC or DOCX, Microsoft Excel XLSX or XLS, Microsoft PowerPoint PPT or PPTX.
- 7. Files cannot be larger than 10MBs.
- 8. Do not put any password protection security on any uploads.



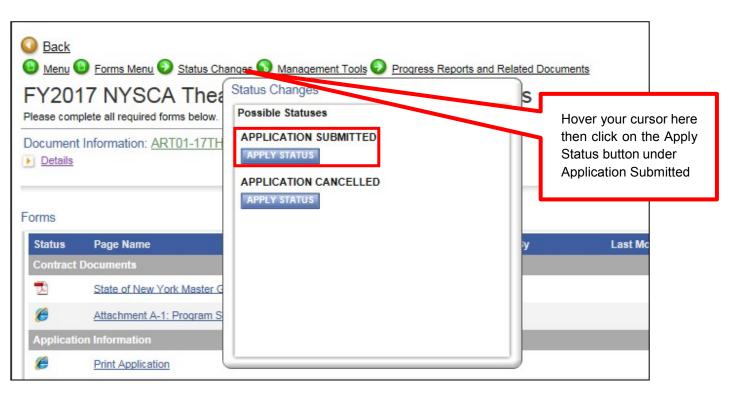
All applicants, with the exception of sponsored requests, must download the Project Budget Form provided, complete and submit it on the Pre-Submission Upload screen. A copy of this template can be found in the appendix of this document. For sponsored requests, please upload your completed Sponsored Request Form which has the Project Budget Form included in it. A sample Sponsored Request Form can also be found in the appendix of this document.

Additional support materials must be uploaded depending on the subcategory for which you are applying. If a template is provided, you will need to download the template, save it to your computer, complete it and resave, then upload to the Pre-Submission Upload page in its designated location.

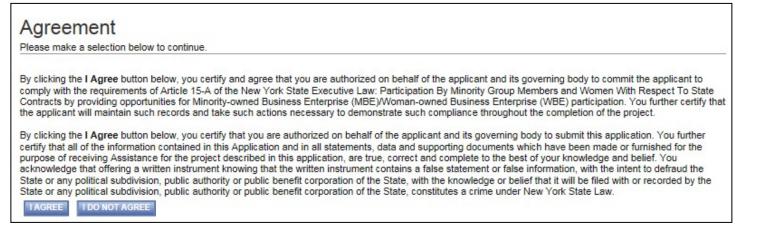
#### **Submitting Your Application**

Once you have completed all information in the Forms menu and you are ready to submit your application, hover your cursor over the Status Changes link until the box for Possible Statuses pops up, and click on the Apply Status button under Application Submitted. If you don't see the option to submit the application, make sure you are logged in as either a Grantee Contract Signatory or a Grantee System Administrator.

PLEASE NOTE: SCREENSHOT IS FROM FY2017.



After clicking on Apply Status, you will see the following attestation asking you to verify that you are authorized to submit the application on behalf of the organization you are applying for. By clicking on 'I Agree' your application will be successfully submitted, and you will be returned to the Application Main Page.



You can verify that your application was submitted by clicking on the Details link and seeing your Current Status now shows Assignment of Reviewers. You will also receive an email verifying its submission.



# **Funding Criteria**

The Council, program staff and panelists use the following three primary criteria outlined in statutory requirements to evaluate all grant applications.

#### Service to the Public

As a public funder, NYSCA must ensure that its grants support a broad array of cultural activity that fully represents the diversity of the State and that the supported events are accessible to the broadest possible public in every region of the State. In addition, it must ensure that the organization's and events it supports complies with public safety and accessibility laws. The following are considered elements of service to the public. Applicants will be evaluated based on their strength in these areas.

**Promotion and Outreach:** an organization demonstrates that it makes significant efforts to reach a broad and diverse audience through marketing and public relations efforts.

**Audience Development:** the organization offers thoughtful and well-designed educational and interpretive activities that help build audience appreciation and understanding of the organization and its work.

**Audience/Visitor Participation:** the organization's commitment to its programs and activities as demonstrated through attendance data (relevant to the population of the community served) as well as customer satisfaction surveys (if available and appropriate).

**Safety & Accessibility:** the activities and events that support is being sought for will take place in venues that are fully accessible to the public and comply with all safety and accessibility standards.

**Diversity of Programming:** programming reflects significant efforts to reach a broad array of artists and audiences.

**Community Service:** the organization brings value to its community through partnerships with local businesses and schools, free and low-cost events, and in other appropriate ways.

#### Artistic/Programmatic Excellence

NYSCA believes in artistic excellence without boundaries, and its evaluation process embraces the widest variety of cultural and artistic expression being offered to the public in a broad array of settings and contexts, including classrooms and community centers, parks, open spaces, and traditional venues.

NYSCA considers four dimensions of proposals when evaluating applications:

**Idea:** the concept or artistic impetus behind the artistic work or services proposed.

**Practice:** the effectiveness of the artistic work and the impact it has on those experiencing it, or in the case of services, the effectiveness of the services in practice and their impact on the community served.

**Development:** the contribution the artistic work makes to the development of the artists involved, the art form, and the arts generally, or for services, the contribution the services make to the development of a vibrant arts and cultural community in the State.

**Context:** the context in which the work or services are being presented and the appropriateness of the work or services in that context.

#### Managerial/Fiscal Competence

As a public funder, NYSCA must ensure that funded organizations are capable of carrying out their proposals and will be ethical and effective stewards of public funds.

NYSCA considers four dimensions of managerial competence when evaluating applicant organizations.

**Mission:** The organization's activities must relate directly to its written mission statement. A mission statement should (1) define the organization's purpose for being and core values, (2) determine its structure, functions and purpose, (3) be approved by the organization's board, and (4) be reviewed regularly and updated when appropriate.

**Governance:** The organization should have a governing board of directors or trustees, and that group should be diverse and appropriate to the mission of the organization. The board should provide administrative, financial, and ethical oversight for the organization by:

- Adopting enabling documents, including by-laws and a mission statement, both of which are reviewed at regular intervals
- Selecting a chief executive and annually reviewing her/his performance
- Reviewing and approving the annual budget and ensuring that proper financial controls are in place
- Engaging in adequate fundraising for the organization by making a personal contribution to the organization and actively soliciting support on its behalf
- Ensuring fiscal and programmatic integrity and maintaining accountability by upholding legal standards and ethical norms
- Maintaining and enforcing a conflict of interest policy
- Ensuring effective organizational planning by participating in an overall planning process and monitoring its implementation
- Recruiting and orienting new board members and assessing board performance
- Enhancing the organization's public standing and value
- Understanding, monitoring, and strengthening the organization's core programs and services

**Organizational Management:** Organizational management will be assessed based on the extent to which the leaders of the organization comprehend their roles, advance the mission, and plan for the future. Responsible management hinges on the:

- Existence of a professional staff appropriate to the size and mission of the organization
- Implementation of board policies by professional staff
- Comprehension, review, and revision of policies by staff and with the board as needed
- Preparation of a year-end statement of the organization's financial condition and programactivities
- Offering of competitive compensation and health benefits to employees
- Appropriate compensation of artists
- Existence of personnel policies that include job descriptions and performance evaluations for board members, staff, and volunteers
- Development and implementation of a strategic plan incorporating input from the board, staff, community and other stakeholders.

**Financial Management:** The organization will be evaluated based on whether it provides adequate human and financial resources to enable the organization to work toward fulfilling its mission and managing those resources appropriately. Successful financial management includes:

 Raising adequate financial resources for operating costs, cash reserve, endowment, and short and long-term capital needs

- Developing a balanced operating budget which includes contingencies, contains realistic projections of revenues and expenses, and is approved by the board
- Reviewing revenues and expenses in relation to budget at regular intervals and taking steps to raise funds or cut
  costs when necessary to balance the budget
- Establishing a finance committee that meets regularly to review financial statements and that reports directly to the board
- Engaging an independent financial auditor that reports directly to board
- Engaging in cost-effective fundraising activities.
- Written financial policies exist that govern investment of assets, internal control procedures, purchasing practices, reserve funds, compensation expense account reporting, and earned income
- Internal financial processes are monitored, including handling of checks, petty cash, cash disbursements, and payroll management, in order to prevent errors and misuse of funds
- The use of restricted funds is monitored
- Reports comparing Adopted Budget to actual revenue and expenses are made available to appropriate staff in a timely manner
- There is a fund development plan that ensures a diversified funding base
- · Financials demonstrate diversified funding base
- Budget variances of more than 10% are noted and explained
- Operating deficits are explained and there is a deficit reduction plan for accumulated deficits.

#### **Educational Impact**

The nature and extent of the applicant's planned efforts to educate and orient the public about the proposed project or activities of an organization

### Geographic Location

The scarcity or availability of comparable services or activities in the geographic region in which proposed services or activities will take place

### Funding Availability

The nature and extent of the availability of other public and private funds to support comparable activities

# **Application Review Process**

The Council uses a multi-step process involving program staff, peer review panels, a committee of Council members, and the full Council, as described in more detail below.

#### Staff Review

Once an organization submits a request, the Council's program and administrative staff verify applicant eligibility and review application materials according to the Council's **primary criteria** identified above and program- and category-specific guidelines. Staff may meet with representatives of the organization, visit facilities, and attend programs to become familiar with the organization and its work.

### Peer Review Panels and the Rating System

After staff review, the peer panel convenes with program staff present in each program category. The panel is composed of at least seven people and represents a diverse group of professionals from across the State. Each member has relevant and specific expertise. NYSCA accepts nominations for panelists from the general public. To nominate an individual for panel service consideration, visit the <u>panelist nomination</u> page.

Staff review results are shared during panel meetings. The panel evaluates and rates each request on a scale from 1-9 according to the Council's three primary criteria:

- Artistic/Programmatic Excellence
- Managerial/Fiscal Competence
- Service/Outreach to the Public

Each request is individually rated by each panel member during a meeting. These ratings are then aggregated to one average score for each request. These ratings are primary to informing the funding recommendations made by NYSCA Program staff for consideration by the appropriate Council Committee.

Staff assigns recommended grant amounts to each request based on the ratings, panel discussion, and the budget allocation to the program. Staff also prepares panel comments which reflect the discussion at the panel meeting. These panel comments help Council Committee and Council members understand the major issues that surfaced during panel discussions. These panel comments are available to the applicants if requested, and become part of the applicant's funding history within the NYSCA.

#### **Rating System Score Chart**

Score	Descriptor	Additional Guidance on Strengths/Weaknesses
9	Exceptional	Exceptionally strong (model and standard for field or discipline with essentially no weaknesses)
8	Outstanding	Extremely strong with negligible weaknesses
7	Excellent	Very strong with some minor weaknesses
6	Very Good	Strong with numerous minor weaknesses
5	Good	Strong but with at least one moderate weakness
4	Satisfactory	Some strengths but with some moderate weaknesses
3	Fair	Some strengths but with at least one major weakness
2	Marginal	A few strengths and a few major weaknesses
1	Poor	Very few strengths and numerous major weaknesses

Minor Weakness: An easily addressable weakness that does not substantially lessen impact.

**Moderate Weakness:** A weakness that lessens impact.

**Major Weakness:** A weakness that severely limits impact.

#### Council Committees

Funding recommendations, panel ratings and panel comments are presented to the appropriate Council Committee for review and discussion. The Council Committees make funding recommendations to the full Council. Council Committee meetings are open to the public and are webcast. These webcasts are archived and available to the public on the NYSCA website at <a href="https://www.arts.ny.gov">www.arts.ny.gov</a>.

There are two committees composed of Council Members: Visual, Performing and Literary Arts; and Multi-Disciplinary Arts. The Committees may agree or disagree with staff funding recommendations. In the event the Committee makes a funding recommendation that differs from the staff funding recommendations, a new recommendation is agreed upon and the updated recommendation is then presented to the full Council along with the rationale for the recommendation.

Council Committee action is subject to the same scrutiny as peer panel reviews in that a clear rationale must be articulated when adjustments are made, and all actions must be based upon how organizations' applications were evaluated based upon the three primary criteria.

#### The Council

Led by the Chair, the full Council reviews the funding recommendations of the Council Committees and votes to approve grants. The Council is the ultimate decision maker and retains the authority to agree or disagree with recommendations, and propose new recommendations. Upon Council approval of a grant, Cultural Service Contracts are issued to the organizations approved for funding. Council meetings are open to the public and are webcast. These webcasts are archived and available to the public on the NYSCA website at <a href="https://www.arts.ny.gov">www.arts.ny.gov</a>.

#### Applicant Statement

In order to ensure fairness in the application review process, applicants are strictly prohibited from contacting Panelists associated with and/or involved in the activities or affairs of the New York State Council on the Arts (NYSCA) in any way to obtain or share information regarding the NYSCA application review process. This includes all activity associated with NYSCA at its main office, including panel discussions, and all communication with NYSCA staff including, but not limited to exchanges via email, telephone, or online system.

All data, materials, knowledge and information generated through, originating from, or having to do with NYSCA or persons associated with our activities, including contractors, is to be considered privileged and confidential and is not to be disclosed to any third party. This also includes, but is not limited to, any information of, or relating to, panel discussion, applications, and funding recommendations.

All inquiries about panel results and proceedings must be communicated to the NYSCA staff directly.

# **Upon Receiving a Grant**

#### **Grant Award Notice**

All applicants are notified by e-mail of the Council's funding decision within 30 days of the Council's decision. This notification is sent to the e-mail address of the person designated as the contact on the Organization Profile.

It is essential that the applicant Organization Information Profile specifies the correct name and e-mail of the person designated to receive official communication from the Council. This information can be updated and checked at any time.

### Vendor Responsibility

Applicant organizations must file a **Vendor Responsibility Questionnaire** online via the New York State VendRep System. Applicant Organizations that had completed this requirement in FY2018 should simply update the certification to remain current for FY2019. To enroll in and use the New York State VendRep System, see the VendRep System Instructions available at <a href="http://www.osc.state.ny.us/vendrep/vendor\_index.htm">http://www.osc.state.ny.us/vendrep/vendor\_index.htm</a> or go directly to the VendRep System online at <a href="https://portal.osc.state.ny.us">https://portal.osc.state.ny.us</a>

#### NY State Department of Taxation and Finance

Organizations with outstanding liabilities with the NYS Department of Taxation and Finance are not eligible for funding from the Council. Applicants may be required to provide proof that any such liability has been paid.

#### **Cultural Services Contract**

Grantees receive a Cultural Services Contract that details one or more grants awarded to the organization. The Cultural Services Contract is a binding legal agreement that requires the grantee to carry out certain activities or provide services, paid for, in part, with funding received from the Council.

Noncompliance with the terms of the Cultural Services Contract may require the return of funds to the State, and may affect eligibility for future requests for Council support.

#### Crediting the New York State Council on the Arts

Grantees are required to acknowledge funding from New York State. It is essential that the public is informed that public funds are used to support arts programs and services available to New York State residents, students and visitors. Therefore it is stipulated in the Cultural Services Contract that grantees must credit the Council in press releases, advertisements, programs, and other materials offered to the public. Failure to comply with crediting requirements may jeopardize future funding from the Council.

The required crediting language is:

# "New York State Council on the Arts with the support of Governor Andrew M. Cuomo and the New York State Legislature."

For organizations receiving General Support, acknowledgement of Council support is required for all public programs and services occurring within New York State. If the grant funds projects or services, the acknowledgement of Council support is required on all materials related to the specific funded activities.

Any questions about proper acknowledgement of Council support may be directed to the Help Desk.

#### The Council on the Arts Logo

For organizations wishing to incorporate the Council's logo in their print or online materials, the logo is available in <a href="Miles Eggs 2">Green</a>, Black and White. Each zip folder contains .EPS, .TIFF and .PNG format of the logo. Black and green logos are also provided in .PDF and .JPG formats. The logo may not be substituted for the required crediting language but may be used in addition to the required language.

#### **Contract Reporting**

All grantee organizations that are awarded a contract in an amount of \$50,000 or more in a single year or \$50,000 or more in the aggregate for a multi-year contract, must submit both an Interim Report and Final Report to NYSCA. Both such reports are comprised of two components – a narrative section that must address the work plan, tasks and performance objectives outlined in the original application, and an expenditure reports that must offer details on how the NYSCA grant money has been spent to date. The expenditure report should be a line-item budget and should be accompanied by receipts, invoices and other documentation that demonstrates that the work has been performed or is scheduled to be performed or is underway and funds are committed to the project.

The Interim Report is due after the start of the contract term. The exact due date will be included in your contract. Upon submission, the Program Director and Senior Auditor will review the Report. If satisfactory, your second claim installment payment voucher will be released. A Final Report is due within 60 days after the end of your contract term. Once again, the Final Report should be comprised of both a narrative report of the work performed throughout the contract period as well as an expenditure budget.

Grantees awarded less than \$50,000 either in a single year or in the aggregate, are required to submit only a Final Report – comprised of both a detailed narrative portion and an expenditure report – within 60 days after the end of the contract term. The Final Report must be received by the required deadline, should demonstrate compliance with the terms of the Cultural Services Contract, and must be approved by both the Program Director and the Senior Auditor.

NOTE: An organization is not eligible to register for new or ongoing (multi-year) funding nor to be issued new Cultural Services Contract(s) if the above required Reports are not submitted or if the Reports submitted are incomplete or if they are disapproved by staff.

## **Appeals Process**

An applicant may appeal the Council's funding decision. The appeals procedure is set forth in Part 6401 of the New York Codes, Rules and Regulations. Appeals are decided by an Appeals Panel with a minimum of seven members. No members of the Appeals Panel will have participated on the panels which reviewed the applications being appealed. The recommendations of the Appeals Panel are presented to the full Council to be reviewed and decided upon. The Council's decision on an appeal is final and not appealable.

In summary: the process requires that the applicant obtain a verbal statement of the basis for the Council's decision. Requests for statements should be made to the program referred to in the letter notifying the applicant of the Council's decision. If, after reviewing the statement, the organization wishes to pursue an appeal, the appeal must be made in writing to the Council's Executive Director, and the letter must be received no later than 5:00pm on the 21st calendar day after the date of the Council's notification letter to the applicant. If the applicant has not been able to consult with the appropriate program within the time limitation, a written request to appeal must still be submitted within the 21 calendar day time period.

Thereafter, the applicant will receive a written response and in that response, a deadline for the submission of all allowable material supporting the appeal will be established. No deadline date will be set earlier than seven days from the date of the written response. Failure to meet any deadline date in the appeals process results in the loss of the right to appeal the Council decision.

The Appeals Panel evaluates the review process by which the initial grant decision was made and reviews the application and panel notes. The panel does not review the artistic merit of the application.

Dissatisfaction with the denial of a grant or with the amount of the grant is not a valid ground for appeal. One or more of the following are valid grounds for appeal:

#### 1. Non-presentation of information

Information known to the Council staff prior to the Council's decision that was not presented and that might have altered the decision.

#### 2. Misrepresentation of information

Information known to the Council staff prior to the Council's decision that was changed in its presentation and that, if presented differently, might have altered the decision.

#### 3. Improper procedure

Contention by the applicant that: 1) the review of the funding request by the appropriate panel was biased; 2) the decision by the Council was arbitrary and capricious.

If the appeal request is successful, the funding decision will be reconsidered by the appropriate program and panel and then by the Council committee and the Council. In the case that the appeal is upheld based on panel bias, the decision will be reconsidered directly by the appropriate Council committee and then by the Council.

All appeals panel meetings are open to the public and are <u>webcast</u>. The Appeals Panel meeting agenda and discussion materials are posted on <a href="http://www.arts.ny.gov/">http://www.arts.ny.gov/</a> in advance of the meeting and are available for review by the public.

# **Transparency**

The Freedom of Information Law, N.Y. Public Officers Law §§ 84–90, grants the right of access to many public documents, including those of the Council on the Arts.

Pursuant to New York's Open Meetings Law, N.Y. Public Officers Law §§ 100–111, meetings of the Council on the Arts are open to the public and are announced in advance.

### **Dance Program Information, Questions & Support Materials**

### **Program Goals**

The Dance Program supports quality professional programming and efforts to build audiences for the art form throughout the state. It seeks to bolster the New York State dance community by supporting service groups that provide administrative and technical assistance to dance artists and organizations. NYSCA has a long-standing commitment to fund dance in all its diversity and stylistic breadth, to embrace the new, the emerging, and the experimental, to provide support for mid-career choreographers and their companies, and to sustain the major ballet and modern institutions. Dance Program funding fosters the creative process by supporting rehearsal time and space for choreographers, enabling the production of new work.

Dance organizations which may apply include: ballet, traditional modern and avant-garde, ethnic, hip hop, jazz, tap, and historical dance companies, dance service organizations, consortia serving management needs, and collectives of individual choreographers.

For Dance Commissions, see the <u>quidelines</u> for Individual Artists.

The Dance Program does not provide funding support for dance publications or dance education programs/projects. For dance education projects, please refer to the Arts Education guidelines.

Organizations requesting support for mime/movement theatre performances should refer to the Theatre guidelines.

The NYSCA grant program strives to make investments of public funds that serve all communities and people that comprise New York State's citizens and visitors. NYSCA strongly supports, values and encourages the sustained and concerted efforts of non-profit art, culture and heritage organizations to be inclusive and have its workforce, artists and programmatic offerings reflect New York State's diversity of people, geography and artistic interests.

#### **Artistic Evaluation**

NYSCA must be able to evaluate an applicant's artistic and programmatic quality on an ongoing basis. It is the responsibility of all current and prospective applicants to inform staff of events well in advance of the event date. This is required so that staff and/or advisory panelists may attend and evaluate the events. Email notification is welcome at dnc@arts.ny.gov. Please specify the company name/artistic director name; date(s)/time(s); theatre name/street address/city; contact person name/title; phone number; and email address. All events must be public performances in New York State. Applicants are welcome to contact the Dance Program staff to obtain an address list of current panelists.

# **Program Prerequisites:**

An applicant organization must meet the following minimum criteria:

- It must demonstrate fiscal stability as indicated by such factors as a positive fund balance, an absence of substantial, recurring organizational deficits, a realistic and balanced organizational budget, diverse revenue sources, and strong internal controls.
- It must have a viable, committed board of directors with officers that exercise oversight and accountability for governance, operations, programming and finances.

# **Types of Dance Support**

# **General Operating Support**

General Operating Support represents an investment by NYSCA in an organization's ongoing work, rather than a specific project or program. General Operating Support seeks to reward exemplary practice in all areas of administration, finance, programming, and other organizational activities.

General Operating Support is directed toward ongoing activities of arts and cultural organizations, arts and cultural programs operated as independent entities within their own organizations, or significant ongoing arts and cultural programming within organizations whose mission is not primarily arts based, for example, a performing arts center operated as a separate entity within a college or university, or a theatre program operating as a discrete entity within a multi-arts center.

When considering the provision and level of General Operating Support the Council examines the nature, scope, and quality of an organization's programs and activities, its managerial and fiscal competence, and its public service.

General Operating Support grants will be no less than \$5,000 and will not exceed 25% of an organization's budget, based on the income and expense statement for the organization's most recently completed fiscal year. General Operating Support is awarded on a multi-year basis.

#### **Prerequisites**

To be eligible to apply for General Operating Support, an applicant organization must meet the following minimum criteria:

- The organization's primary focus or mission must be in the discipline in which it is seeking General
  Operating Support; or the organization must have significant ongoing activities that address the focus of the
  NYSCA program in which the organization is seeking support
- It must have ongoing dance programming that is open to the general public
- The organization makes evident a substantial commitment to the dance field, with a prior record of
  accomplishment in producing or presenting dance activities; or the organizational mission is primarily
  devoted to dance, with a prior record of accomplishment in producing or presenting dance activities
- The organization must currently employ one or more qualified, salaried (not contracted) full time or part time administrative staff
- It must demonstrate an established history and consistent policy of fair payment to resident artists and teaching artists
- A dance company applicant must have produced at least 2 home seasons in the last 3 years, with the
  provision that the seasons involved public performances consisting of at least one hour of programming by
  the company
- A dance company applicant must demonstrate significant services or activity in New York State, which is
  defined as a home season of at least seven performances within the last three years

Sponsored Requests are not eligible in this category.

#### Professional Performances

New York State-based professional companies may request support for a performance series or season (minimum of 2 full performances of at least 1 hour duration each) in the company's home base. Council assistance is directed primarily towards dancers' and other artistic salaries or fees.

Organizations applying for or receiving General Operating Support from Dance are not eligible for funding in this project support category.

#### **Prerequisites**

To be eligible to apply for Professional Performances, an applicant organization must meet the following minimum criteria:

- A dance company must have produced at least 2 home seasons in the last 3 years, with the provision that
  the seasons involved public performances consisting of at least one hour of programming by the company;
  and
- It must demonstrate an ongoing commitment and consistent policy of fair payment to artists, one which strives to meet NYS minimum wage standards for all dancer salaries; and
- There should be a prospective theatre space for the home season by the time of the deadline.

Sponsored requests are accepted in this category. For application instructions, please review the <u>Sponsored Application Instructions</u>.

#### Rehearsal Space and Residencies

This category encompasses two specific project areas: Rehearsal Space and Long-Term Residencies in New York State. Please indicate in the Project Title which one is the focus of your proposal.

Rehearsal Space supports organizations that provide viable and affordable rehearsal space to dance groups and individual choreographers. Priority consideration is given to institutions providing rehearsal space at little or no cost. Applicant organizations should demonstrate how Council assistance would affect the professional dance field. Grants for rehearsal space subsidy may be awarded on a multi-year basis. This support is intended to fund creative rehearsal time and excludes auditions, classes, workshops and showings. In addition, funding in this category is intended to assist outside artists and companies; rehearsal time used by the applicant company is not eligible for inclusion.

<u>Long-Term Residencies in New York State</u> support artists' fees and some administrative costs for a 3-to-6 week residency by a New York-based dance company in a targeted area outside New York City. The residency must be of consecutive weeks and take place in a location in New York State that is not within a company's home county. Goals for Long-Term Residencies are:

- To develop audiences for dance outside New York City.
- To encourage and develop the cultural resources of a community through interaction and collaboration between the resident company and interdisciplinary professional groups and/or individuals in the area.
- To support a New York-based dance company with a substantial period of work during which it may be
  involved not only in conducting classes, workshops, open rehearsals, and community programs, but also in
  the creation of a new piece of choreography and in the presentation of public performances at the
  culmination of the residency.

This category is exempt from the Council's two-request limit.

#### Rehearsal Space and Residencies Prerequisites:

To be eligible to apply for Rehearsal Space and Residencies, an applicant organization must meet the following minimum criteria:

- For <u>Rehearsal Space</u>, a minimum of 1,000 hours of rehearsal time each year must be utilized for the period proposed at a rate of \$10 per subsidized rehearsal hour or less. No single choreographer/company may exceed more than 10% of the subsidized hours.
- For Long-Term Residencies in New York State, only dance companies, not host organizations, are eligible to apply. A confirmed residency host and location must be indicated in your application information under the project description. Other prerequisites include previous support from the Dance Program in the last 2

years, previous touring experience, and administrative resources to conduct a residency for a minimum of 3 weeks.

Sponsored Requests are not eligible in this category.

#### Services to the Field

This category provides support to service organizations that offer professional services for the advancement of dance groups and individuals. Such services may include technical assistance in administrative and/or new technological areas, cooperative management, booking and promotional services, research facilities, archival documentation, projects that utilize technology, and performance spaces. Applicants should demonstrate how Council support would meet the needs of the professional dance field. Support may be awarded on a multi-year basis.

Organizations applying for or receiving General Operating Support from Dance are not eligible for funding in this project support category.

#### **Prerequisites**

To be eligible to apply for Services to the Field, an applicant organization must meet the following minimum criteria:

- The organization makes evident a substantial commitment to arts and culture, with a prior record of accomplishment in producing or presenting dance activities open to the general public or providing services to the dance field
- The organization must employ one or more qualified, salaried administrative staff
- It must demonstrate an established history and consistent policy of fair payment to artists (if appropriate to the request)

Sponsored Requests are not eligible in this category.

### Regrants and Partnerships

Application to the Regrants & Partnerships Programs category is by invitation only. The Council may contract with nonprofit organizations to administer targeted funding and technical assistance in areas not directly funded by NYSCA Programs. Organizations are invited based on an identified, unmet need within a discipline by Program staff and the service profile of the applicant organization. This category covers a range of services from the administration of technical assistance funds to fees for artist appearances.

Services can either have a long-term role in the arts community or be developed to meet a short-term need. Some organizations may use a panel review process to determine regrant awards for their projects, while others may be limited primarily to assigning and accounting for consulting services. A working knowledge of the target audience, arts discipline, and service area is essential for those organizations receiving grant contracts in this category.

Administrative costs for delivery of services can vary depending on the nature, depth, and scope of the work, but should rarely exceed 15% of project costs. Organizations receiving support for regrants in this category are required to report on the distribution of funds, describing the demographics of the recipients.

#### **Prerequisites**

To be eligible to apply for Regrants and Partnerships an applicant organization must meet the following minimum criteria:

- Its primary focus or mission must be in the discipline in which the organization is seeking Regrants and Partnerships support; or the organization must have significant ongoing activities or services that address the focus of the NYSCA program in which the organization is seeking support; and
- It must have ongoing services, programs, exhibitions, productions or other art and cultural activities that serve the general public and/or the arts discipline; and
- The organization must make evident a substantial commitment to arts and culture, with a prior record of
  accomplishment in producing or presenting cultural activities or services; or the organizational mission must
  be primarily devoted to arts and culture, with a prior record of accomplishment in producing or presenting
  cultural activities or services; and
- The organization must employ one or more qualified, salaried administrative staff; and
- It must demonstrate an established history and consistent policy of fair payment to artists (if appropriate to the request).

Sponsored Requests are not eligible in this category.

#### **Dance Questions**

#### **ELIGIBILITY QUESTIONS: ALL NYSCA APPLICANTS** must answer the questions below:

1EQ. ELIGIBILITY QUESTIONS: Have you registered this request on the NYSCA website?

2EQ. ELIGIBILITY QUESTIONS: Does your organization have any outstanding, overdue NYSCA interim or final reports or submitted reports that have yet to be approved by NYSCA staff?

3EQ. ELIGIBILITY QUESTIONS: Is your organization prequalified in the Grants Gateway? Units of local government and Indian Tribes are exempt from the prequalification requirement.

4EQ. ELIGIBILITY QUESTIONS: Is the activity for this request within the January 1, 2019 to December 31, 2019 contract period? Work outside this contract period is not eligible for this request

#### STANDARD QUESTIONS: ALL DANCE APPLICANTS must answer the questions below.

1SQ. STANDARD QUESTIONS: Please provide the Project ID for this request generated by the NYSCA website.

2SQ. STANDARD QUESTIONS: What category are you applying for?

# GENERAL OPERATING: All applicants to GENERAL OPERATING SUPPORT must complete the following questions.

1G. GENERAL OPERATING ARTISTIC / PROGRAMMATIC - Background Describe the organization, how it was established, and its artistic vision, focusing on the activities for which support is requested.

#### 2G. GENERAL OPERATING ARTISTIC / PROGRAMMATIC - Program Overview

Describe your organization's programs and/or services and how your organization fulfills its artistic mandate. Discuss any new programs and/or initiatives that are planned for the next two years, as well as the goals and expected outcomes for these activities. If appropriate, indicate the number of company dancers and the number of paid rehearsal and performance weeks in the current and request years.

#### 3G. GENERAL OPERATING ARTISTIC / PROGRAMMATIC - Changes and Challenges

Describe any recent significant programmatic changes, developments, and/or challenges, indicating how any challenges will be addressed.

#### 4G. GENERAL OPERATING MANAGERIAL/FISCAL - Staff

Identify the key administrative and artistic staff members responsible for this program. Detail any recent significant changes in key staff positions.

#### 5G. GENERAL OPERATING MANAGERIAL/FISCAL - Governance

Describe the board and/or governing body in detail, including committee structure, diversity, meeting schedule, and approach to staff and fiscal oversight.

- 6G. GENERAL OPERATING MANAGERIAL/FISCAL Facilities Describe the facilities used for programming and administration.
- 7G. GENERAL OPERATING MANAGERIAL/FISCAL Organizational Development Outline the approach to institutional and succession planning, highlighting the roles of staff and board.

#### 8G. GENERAL OPERATING MANAGERIAL/FISCAL - Finances

Detail plans for meeting current and future expenses, including sources of earned and unearned income. Explain any current and/or recurring surplus or deficits. How will the scope of the activity change if the full request for NYSCA funding is not received?

- 9G. GENERAL OPERATING MANAGERIAL/FISCAL Artist and Programmatic Consultant Fees Indicate how payment to artists and any outside consultants is determined. Please include the range of fees.
- 10G. GENERAL OPERATING SERVICE TO THE PUBLIC Development and Outreach Describe the audiences and communities served. Detail strategies being undertaken to cultivate and broaden the organization's outreach.
- 11G. GENERAL OPERATING SERVICE TO THE PUBLIC Marketing

  Describe the organization's marketing strategies including use of online resources and social media.
- 12G. GENERAL OPERATING SERVICE TO THE PUBLIC Evaluation

  Articulate how the organization evaluates its programs, services, and/or other organizational initiatives.
- 13G. GENERAL OPERATING SERVICE TO THE PUBLIC Community Context

Identify the other organizations in the area that provide similar arts and cultural activities, and tell us how their activities support, enhance, or differ from those of this organization. Describe any partnerships or collaborations with other organizations.

#### 14G. GENERAL OPERATING SERVICE TO THE PUBLIC - Support Materials

Please list all of the support materials and/or work samples being submitted. These materials are critical to the application's assessment.

# **PROFESSIONAL PERFORMANCES**: All applicants to PROFESSIONAL PERFORMANCES must complete the following questions.

- 1P. PROFESSIONAL PERFORMANCES ARTISTIC/PROGRAMMATIC Background Provide a brief history of the company and a summary of the Artistic Director' background.
- 2P. PROFESSIONAL PERFORMANCES ARTISTIC/PROGRAMMATIC Artistic/Cultural Vision Articulate the organization's artistic and/or cultural vision.
- 3P. PROFESSIONAL PERFORMANCES ARTISTIC/PROGRAMMATIC Program Overview

  Describe the proposed performance season, including venue, timeframe, number of performances, and planned repertory. Indicate if the engagement will be self-produced or presented. Note whether the program builds on previous activity or marks a new direction.
- 4P. PROFESSIONAL PERFORMANCES ARTISTIC/PROGRAMMATIC Performance Season Update
  For the company's last completed home season as well as the current season, highlight significant repertory additions (premieres and major revivals), collaborative artists involved, commissioned scores or live musical accompaniment, and anything else of artistic note. Indicate performance dates, number of performances, and venue.
- 5P. PROFESSIONAL PERFORMANCES ARTISTIC/PROGRAMMATIC Touring Update

  Give an overview of the company's touring activity in the last fiscal year and describe any significant changes or developments in your other artistic programs.
- 6P. PROFESSIONAL PERFORMANCES MANAGERIAL/FISCAL Artistic Salaries

  Detail the number of company dancers, the rehearsal/performance salary structure, and the number of weeks of work in the current year and request year. Give salaries based upon the payment system employed (rehearsal hour, performance week, per performance, etc.).
- 7P. PROFESSIONAL PERFORMANCES MANAGERIAL/FISCAL Administrative Staffing Indicate name of staff members in charge of general management, fundraising, board development, budgeting, and finances. Detail turnover in key staff positions.
- 8P. PROFESSIONAL PERFORMANCES MANAGERIAL/FISCAL Technology For technology-based presentations, describe the technical capacity and the staff support required.
- 9P. PROFESSIONAL PERFORMANCES MANAGERIAL/FISCAL Governance Describe the size, structure and involvement of your board. What is the role of the board in supporting this project?
- 10P. PROFESSIONAL PERFORMANCES MANAGERIAL/FISCAL Finances

Describe plans for meeting project expenses. Report reasons for significant changes in the organization's financial situation, and explain any large accumulated surplus or deficit. Utilize the Budget Notes section of the Project Budget to indicate sources of income and to itemize principal expense items.

11P. PROFESSIONAL PERFORMANCES SERVICE TO THE PUBLIC - Audience Development Describe the intended audience and the outreach strategies being employed. Detail the ways in which the organization interprets artists' work for the public (i.e. performance program notes, online resources, lecture demonstrations, pre-performance discussions, etc.).

#### 12P. PROFESSIONAL PERFORMANCES SERVICE TO THE PUBLIC - Marketing

Describe the marketing strategies for the proposed program including any use of online resources and social media, print and non-print media, ticket pricing, subscription plans, related events and partnerships.

#### 13P. PROFESSIONAL PERFORMANCES SERVICE TO THE PUBLIC - Evaluation

Articulate how the organization evaluates its programs, services, and/or other initiatives, with particular focus on the requested activity.

#### 14P. PROFESSIONAL PERFORMANCES SERVICE TO THE PUBLIC - Support Materials

Please list all of the support materials and/or work samples being submitted. These materials are critical to the application's assessment.

# **REHEARSAL SPACES AND RESIDENCIES**: All applicants to REHEARSAL SPACES AND RESIDENCIES must complete the following questions.

- 1RS. REHEARSAL SPACES AND RESIDENCIES ARTISTIC/PROGRAMMATIC Organizational Overview Provide a brief history of the organization and summarize the backgrounds of current artistic/programmatic leadership.
- 2RS. REHEARSAL SPACES AND RESIDENCIES ARTISTIC/PROGRAMMATIC Project Summary Describe the project:

<u>For Rehearsal Space:</u> Provide an estimate of the number of dance companies/choreographers who will benefit from this activity, and the total number of rehearsal hours being projected for actual usage during the proposed NYSCA subsidy period. What days and times will the space be available during the week?

<u>For Residencies:</u> Describe proposed residency project including location, host(s), timeframe, community/ educational outreach plans and anticipated number of public performances. How will the creative time be utilized?

#### 3RS. REHEARSAL SPACES AND RESIDENCIES ARTISTIC/PROGRAMMATIC - Facilities and Equipment

**Rehearsal Space:** What are the physical dimensions of the space (length, width, ceiling height), the nature of the floor surface and its usable size? Are there obstructing pillars? Indicate the existence of dressing rooms, rest rooms, windows, mirrors, barres, or any other information that will describe the space. What kind of sound and video equipment does the organization provide, and what is the cost, if an additional fee is required?

#### Residencies: N/A

4RS. REHEARSAL SPACES AND RESIDENCIES ARTISTIC/PROGRAMMATIC - Project Update
Provide an update on project activity of this type that was funded by NYSCA in the last year. If not applicable, answer N/A.

**Rehearsal Space:** Indicate the actual number of NYSCA-subsidized rehearsal hours utilized and the number of companies/choreographers involved for the last completed fiscal year, or grant period if funded.

**Residencies:** Include the beginning and end dates of the residency period, and a description of community educational outreach, creative endeavors and public performance(s).

#### 5RS. REHEARSAL SPACES AND RESIDENCIES MANAGERIAL/FISCAL - Artistic Salaries

<u>Residencies:</u> Detail the number of company dancers, the rehearsal/performance salary structure and the number of weeks of work in the current year and request year. Give salaries based upon the payment system employed

(rehearsal hour, performance week, per performance, etc.). What will be the payment structure for the residency?

Rehearsal Space: N/A.

#### 6RS. REHEARSAL SPACES AND RESIDENCIES MANAGERIAL/FISCAL - Host Responsibilities

<u>Residencies:</u> What will the host(s) or sponsor(s) contribute towards the residency in terms of in-kind services, housing, food, studio/theatre facilities, transportation, etc.? How much is the performance and/or residency fee?

Rehearsal Space: N/A.

7RS. REHEARSAL SPACES AND RESIDENCIES MANAGERIAL/FISCAL - Rates and Rental Arrangements Residencies: N/A.

<u>Rehearsal Space:</u> What is the current rate schedule for rentals? What rate will be charged under the proposed NYSCA subsidy? Any special reductions (e.g. block booking)? On what basis do companies acquire the space for rental (e.g. first-come, first-served)? What staff member determines procedures for scheduling?

#### 8RS. REHEARSAL SPACES AND RESIDENCIES MANAGERIAL/FISCAL - Finances

Describe plans for meeting project expenses. Report reasons for significant changes in the organization's financial situation, and explain any large accumulated surplus or deficit. Utilize the Budget Notes section of the Project Budget to indicate sources of income and to itemize principal expense items.

9RS. REHEARSAL SPACES AND RESIDENCIES SERVICE TO THE PUBLIC - Marketing/Audience Development

<u>Residencies:</u> What marketing and audience development strategies will be used to promote the residency activities and performances?

Rehearsal Space: How is the availability of the space rental announced and publicized?

#### 10RS Support Materials

Please list all of the support materials and/or work samples being submitted. These materials are critical to the application's assessment.

#### SERVICES TO THE FIELD: All applicants to SERVICES TO THE FIELD must complete the following questions.

1S. SERVICES TO THE FIELD ARTISTIC/PROGRAMMATIC - Organizational Overview

Provide a brief history of the institution and the backgrounds of the Artistic Director and/or Executive Director.

#### 2S. SERVICES TO THE FIELD ARTISTIC/PROGRAMMATIC - Program Summary

Briefly describe the proposed service and how it relates to other programs in the organization. Detail how this service distinguishes itself from comparable programs by other organizations. If applicable, indicate the venue(s) where your services take place.

#### 3S. SERVICES TO THE FIELD ARTISTIC/PROGRAMMATIC - Updates/Developments

If relevant, describe any significant developments or changes to your services that may have taken place within the last 2 years.

#### 4S. SERVICES TO THE FIELD MANAGERIAL/FISCAL - Project Staff

Describe the staff, advisors and consultants providing the service, summarizing their credentials and roles. Detail turnover in key staff positions. If selection of project personnel is pending, describe the qualifications of individuals being sought.

#### 5S. SERVICES TO THE FIELD MANAGERIAL/FISCAL - Artist Fees

If the services provided include a dance performance series, indicate the number of artists and range of artist fees for the project and whether there are any significant differences from the previous year.

#### 6S. SERVICES TO THE FIELD MANAGERIAL/FISCAL - Governance

What is the size and committee structure of the board? What is the role of the board in supporting this project?

#### 7S. SERVICES TO THE FIELD MANAGERIAL/FISCAL - Finances

Describe plans for meeting project expenses. Report reasons for significant changes in the organization's financial situation, and explain any large accumulated surplus or deficit. Utilize the Budget Notes section of the Project Budget to indicate sources of income and to itemize principal expense items.

#### 8S. SERVICES TO THE FIELD SERVICE TO THE PUBLIC - Constituents

Describe the audience for this service, in terms of target population, volume and level of use. Summarize the selection process, if one is required for participation in the project.

#### 9S. SERVICES TO THE FIELD SERVICE TO THE PUBLIC - Delivery

Describe the organization's technical, administrative, and information capacity to deliver the service. If a website or other electronic medium is involved, how will it support the service(s) and how will it be maintained?

#### 10S. SERVICES TO THE FIELD SERVICE TO THE PUBLIC - Marketing

Describe how the organization is marketing this service including use of online resources.

### 11S. SERVICES TO THE FIELD SERVICE TO THE PUBLIC - Evaluation

Articulate how the organization evaluates it's programs, services and/or other initiatives, with particular focus on the requested activity. If the proposed project is a one-time event, what are the intended outcomes and how will they be assessed?

12S. SERVICES TO THE FIELD Support Materials

Please list all of the support materials and/or work samples being submitted. These materials are critical to the application's assessment.

# **REGRANTS AND PARTNERSHIPS:** All applicants to REGRANTS AND PARTNERSHIPS must complete the following questions.

- 1R. REGRANTS AND PARTNERSHIPS ARTISTIC/PROGRAMMATIC Program Summary Describe the regrant or partnership program, its priorities, and the constituents served. How does it differ from or complement other programs in the community or field? Provide the organizational URL.
- 2R. REGRANTS AND PARTNERSHIPS ARTISTIC/PROGRAMMATIC Mission How does this program relate to the organization's mission, goals and programming?
- 3R. REGRANTS AND PARTNERSHIPS ARTISTIC/PROGRAMMATIC Scope of Activity
  For ongoing regrant projects, describe the number of requests received, on average, for each of the past two years.
  Include the average request amount and grant amount. If this is a new request or service, project the number of anticipated requests and the range of grant amounts to be awarded.
- 4R. REGRANTS AND PARTNERSHIPS MANAGERIAL/FISCAL Staffing Who is responsible for the administration of this project? Describe their role, detailing their duties and noting whether this is a full time, part-time or consultant position. If the coordinator has other responsibilities within the organization, describe them.
- 5R REGRANTS AND PARTNERSHIPS MANAGERIAL/FISCAL Governance Describe the involvement of the board in management and program oversight.
- 6R. REGRANTS AND PARTNERSHIPS MANAGERIAL/FISCAL Work Plan
  Outline the schedule and work plan for the next granting or activity cycle. Provide an overview of annual regrant or program deadlines and related activities.
- 7R. REGRANTS AND PARTNERSHIPS MANAGERIAL/FISCAL Finances

  Detail plans for meeting current and future expenses beyond income from NYSCA, if appropriate to the regrant or partnership project. Include sources of earned income. Explain any current and/or recurring surplus or deficits. How would the scope of the project change if full request for NYSCA funding is not received?
- 8R. REGRANTS AND PARTNERSHIPS SERVICE TO THE PUBLIC Constituency Describe the audiences and communities served.
- 9R. REGRANTS AND PARTNERSHIPS SERVICE TO THE PUBLIC Marketing/Outreach What are the strategies for outreach and marketing to diverse communities, arts groups and artists, including those not currently served by the program? Include details about any technical assistance resources for emerging artists and arts groups.
- 10R. REGRANTS AND PARTNERSHIPS SERVICE TO THE PUBLIC Selection Process

  Describe the application and selection process, noting what is required of applicants, restrictions, and whether there is a panel review. If applicable, describe the composition of the panel and the review process.

# 11R. REGRANTS AND PARTNERSHIPS SERVICE TO THE PUBLIC - Evaluation How is the effectiveness of this program evaluated and assessed? Has evaluation led to change in the program? Describe the benefits of this regrant or partnership to the community and general public.

# 12R. REGRANTS AND PARTNERSHIPS SERVICE TO THE PUBLIC - Community Context Identify the other organizations in the area that provide similar arts and cultural activities, and tell us how their activities support, enhance, or differ from those of this organization. Describe any partnerships or collaborations with other organizations.

#### 13R. REGRANTS AND PARTNERSHIPS Support Materials

Please list all of the support materials and/or work samples being submitted. These materials are critical to the application's assessment.

### **Support Materials**

All support materials below are uploaded to the Pre-Submission Upload menu in the Grants Gateway.

# STANDARD SUPPORT MATERIALS – All Applicants: ALL DANCE APPLICANTS must submit the support materials below:

- 1. <u>ALL APPLICANTS NYSCA FY2019 Project Budget</u>: Please download this project budget form, complete and upload here. For sponsored request, please upload the completed Sponsored Request Form.
- 2. <u>ALL APPLICANTS Website, Facebook, Twitter, YouTube, and other social media links.</u> We also reserve the right to review any/all of these online sources as part of your application.
- 3. ALL APPLICANTS Résumés or biographical statements of up to 3 key staff, maximum of 1 page each
- 4. <u>ALL APPLICANTS</u> Up to 3 representative marketing materials (sample flyers, catalogs or brochures) that reflect activity for the past year. DO NOT include press coverage, reviews or notices.

# **GENERAL OPERATING:** All applicants to the GENERAL OPERATING SUPPORT must submit the support materials below:

- 1. <u>GENERAL OPERATING Event Schedule Form</u> Download the form here, and then upload to the Pre-Submission Upload menu of the Grants Gateway Grant Opportunity Portal application.
- GENERAL OPERATING Dance Work Samples If appropriate, submit one or two cued, unedited work samples totaling no more than twenty (20) minutes, to be provided as (a) URL link(s). (See acceptable file types above) Each sample must be labeled with name of artist/company, work title, year of creation and event year. URL's cannot be password protected and must remain live until December 31, 2018. NYSCA is not responsible for any broken, inactive or password protected links.
- 3. GENERAL OPERATING Organizational Chart.
- 4. GENERAL OPERATING Long-range or Strategic Plan.
- 5. GENERAL OPERATING Additional materials any additional materials you wish the Council to consider.

# **PROFESSIONAL PERFORMANCES**: All applicants to the PROFESSIONAL PERFORMANCES must submit the support materials below:

- 1. <u>PROFESSIONAL PERFORMANCES A performance program</u> for each of the last two home seasons. <u>Do not include</u> press coverage, reviews or notices
- 2. <u>PROFESSIONAL PERFORMANCES -</u> (FOR SPONSORED PROJECTS ONLY) The applicant individual(s) must be a *current* New York State resident(s). Proof of New York State residency is required in the form of two different, current documents from the list below. All documentation must contain the individual's name and address. Documentation must be dated no earlier than 2017. Here is the <u>Sponsored Request Form.</u>
  - Telephone Bill.
  - Credit card and/or bank statement (name and address page only; financial and account information should be blocked).
  - NYS or Federal Tax form (first page only; social security and financial information should be blocked).
  - Current lease or mortgage agreement listing the artist's name and showing a NYS address.

- NY State Driver's license or NY State ID card.
- Voter's Registration Card.
- 3. <u>PROFESSIONAL PERFORMANCES Event Schedule Form</u> Download the form here, fill in and then upload to the Pre-Submission Upload menu of the Grants Gateway Grant Opportunity Portal application.
- 4. PROFESSIONAL PERFORMANCES Dance Work Samples submit one or two cued, unedited work samples totaling no more than twenty (20) minutes, to be provided as (a) URL link(s). (See acceptable file types above) Each sample must be labeled with name of artist/company, work title, year of creation and event year. URL's cannot be password protected and must remain live until December 31, 2018. NYSCA is not responsible for any broken, inactive or password protected links.

# REHEARSAL SPACES AND RESIDENCIES: All applicants to the DANCE REHEARSAL SPACES AND RESIDENCIES must submit the support materials below:

- 1. REHEARSAL SPACES AND RESIDENCIES For Rehearsal Space:
  - A copy of advertisement/flyer/brochure promoting the availability of the space
  - Complete the Rehearsal Space Rental Form <u>Download the form here.</u> Complete and upload to the Pre-Submission Upload menu of the Grants Gateway Opportunity Portal application.
     NOTE: If your organization received support in this category last year, include ONLY those artists and hours that utilized NYSCA-subsidized rental. Provide the renter information based on the grant period.
  - Photographs of all studios involved in the proposal
- REHEARSAL SPACES AND RESIDENCIES For Long-Term Residencies in New York State:
  - Letter of agreement between sponsor and company.
  - Download the Events Schedule form here, fill in and then upload to the Pre-Submission Upload menu of the Grants Gateway Grant Opportunity Portal application.
  - Dance Work Samples provide one or two cued, unedited work samples totaling no more than twenty (20) minutes, to be provided as (a) URL link(s). (See acceptable file types above) Each sample must be labeled with name of artist/company, work title, year of creation and event year. URL's cannot be password protected and must remain live until December 31, 2018. NYSCA is not responsible for any broken, inactive or password protected links.

# SERVICES TO THE FIELD: All applicants to the SERVICES TO THE FIELD must submit the support materials below:

- 1. <u>SERVICES TO THE FIELD -</u> *Event Schedule Form* (if appropriate) Download the form here, fill in and then upload to the Pre-Submission Upload menu of the Grants Gateway Grant Opportunity Portal application.
- 2. <u>SERVICES TO THE FIELD -</u> *Listing of provided services* in the past and current year, including a rate schedule for fees or charges (if applicable) and a list of whoever received those services.
- 3. <u>SERVICES TO THE FIELD</u> Dance Work Samples If the services provided include a dance performance series, submit 1 or 2 cued, unedited work samples totaling no more than 20 minutes, to be provided as (a) URL link(s). (See acceptable file types above) Each sample must be labeled with name of artist/company, work title, year of creation and event year. URL's cannot be password protected and must remain live until December 31, 2018. NYSCA is not responsible for any broken, inactive or password protected links.

# **REGRANTS AND PARTNERSHIPS:** All applicants to the REGRANTS AND PARTNERSHIPS must submit the support materials below:

- 1. <u>REGRANTS AND PARTNERSHIPS -</u> If this is a regrant, a list of most recent grantees, project descriptions and grant amounts.
- 2. <u>REGRANTS AND PARTNERSHIPS Outreach/promotional plan</u> for proposed regrant or partnership.
- 3. <u>REGRANTS AND PARTNERSHIPS -</u> If applicable, service-related projects must provide *evaluation materials* such as samples of surveys or feedback forms, along with outcomes/results.
- 4. <u>REGRANTS AND PARTNERSHIPS Additional (Optional) Materials</u> Please list any optional support materials being uploaded along with the Online Application Form. These materials may be important to the Application's assessment. Please label non-mandatory support materials in the preferred order of viewing ("Optional Support Material Sample #1, #2", etc.).

# **APPENDIX**

### STANDARD SUPPORT MATERIALS REFERENCED TEMPLATES

# NYSCA FY2019 Project Budget Form

### New York State Council on the Arts FY19 Project Budget Form

Organization:	
Program:	
<b>Project Title</b>	

INCOME					
EARNED INCOME					
Admissions					
Contracted Services					
Tuition and Workshop Fees					
Fundraising Events					
Other Earned Revenue					
Total Earned Income	\$0				
CONTRIBUTED INC	OME				
Corporate Support	10 1000				
Foundation Support	II.				
Private Support	- 3				
NEA Support	L.				
Federal Support					
State Support (non-NYSCA)					
County Support					
Municipal Support	V Describe				
Total Contributed Income	\$0				
Other Revenue	v verse				
TOTAL INCOME	\$0				

EXPENSES			
Personnel - Administrative	1		
Personnel - Artistic			
Personnel - Technical / Production	18		
Fringe Benefits			
Outside Artistic Fees and Services	18		
Other Outside Fees and Services			
Regrants			
Space			
Travel			
Marketing/Advertising			
Remaining Operating Expenses			
TOTAL EXPENSES	\$0		

SURPLUS (DEFICIT) BEFORE NYSC	<b>\$</b> 0
NYSCA Grants Requested	TATION CALL
SURPLUS (DEFICIT) AFTER NYSCA	<b>\$</b> 0

Budget Notes (2000 Character Limit)

### **Vendor Responsibility**

State procurement laws require that state contracting entities award contracts only to responsible vendors. Additionally, the State Comptroller must be satisfied that the submitting business entity is responsible before approving a contract award under Section 112 of the State Finance Law. Section 163 (9)(f) of the SFL requires that prior to making an award of a contract, each contracting entity shall make a determination of responsibility of the proposed contractor.

As a result, once a state contracting entity, in accordance with the applicable procurement statute, has determined which business entity(ies) should be awarded a contract, the contracting entity must affirmatively determine that such business entity(ies) is responsible before it can award the contract to such business entity(ies) and execute any contract(s). Furthermore, the State Comptroller will not approve a contract unless he or she concurs that the business entity is responsible.

NYSCA fully reviews any and all information available which includes but is not limited to on-line presence, public records, past performance of State contracts, responsiveness, and any other information we, as the contractor may request in order to make a responsibility determination. NYSCA expects an applicant [vendor] to disclose any information or documentation relevant to the scope of the review, the contract and disclose this on the Vendor Responsibility Questionnaire as necessary.

Whether a business entity is "responsible" is a question of fact to be determined on a case-by-case basis. Based upon existing legal precedents, responsibility determinations can and should involve a review of the following four major categories:

- Does the business entity possess the integrity to perform the contract? Factors to be considered include criminal indictments, criminal convictions, civil fines and injunctions imposed by government entities, anti-trust investigations, ethical violations, tax delinquencies, debarment or suspension by a government entity, prior determinations of integrity-related non-responsibility, etc.
- 2. Has the business entity performed at acceptable levels on other government contracts? Factors to be considered include reports of less than satisfactory performance, early contract termination for cause, contract abandonment, court determinations of breach of contract, etc.
- 3. Is the business entity legally capable of performing the contract? Factors to be considered include authority to do business in New York State, licensing (e.g.

- with the Education Department or Department of State), debarment by the State Labor Department due to a prevailing wage violation, etc.
- 4. Is the business entity financially and organizationally capable of performing the contract? Factors to be considered include assets, liabilities, recent bankruptcies, equipment, facilities, personnel resources and expertise, availability in consideration of other business commitments, existence of appropriate accounting and auditing procedures for control of property and funds, etc.

### Updating and certifying the online questionnaire

An online questionnaire is considered "current" if it has been certified within six months of the agency-defined due date for the questionnaire. However, even where there is a current certified online questionnaire, it is the vendor's responsibility to ensure that the questionnaire reflects any material changes that have occurred since it last certified the questionnaire.

NYSCA (or the State Comptroller's Office) may require updates at other times, such as when information has become known about a vendor that raises a concern.

To update or enroll in the New York State VendRep System, see the VendRep System Instructions available at http://www.osc.state.ny.us/vendrep/index.htm