NYSCA Recovery Grants

July 14, 2021

This webinar will be recorded and posted on the NYSCA website

WE WILL BEGIN MOMENTARILY

Photo: Nicholas Knight, courtesy of Empire State Development and Public Art Fund, NY

REMINDER

The FY2022 **guidelines** and **application manual** can be found on the FY2022 Opportunities Page on the NYSCA website:

https://arts.ny.gov/FY2022FundingOpportunities

Round 3: Recovery Grants

Overview:

Support arts and cultural nonprofit organizations negatively affected by the COVID-19 Pandemic.

Streamlined program designed to get funds into the hands of organizations quickly, with the intention that all eligible organizations who apply will receive funding.

If there are more requests than the budget can fund, priority will be given to organizations that align with listed program priorities.

Round 3: Recovery Grants
Awards

- **Minimum Award is $10,000** for organizations with budgets of $100,000 and over

- **Minimum Award is $5,000** for organizations with budgets of less than $100,000

- **Funding is flexible**, to be spent where organizations need it most

- **No match** is required

Round 3: Recovery Grants

Application portal opens: July 19, 2021.

Application portal closes: September 1, 2021.

Prequalification

You must be Prequalified in the New York State Grants Gateway online portal at the application deadline to be eligible for funding.

Prequalification

Nonprofit organizations must be prequalified to do business with New York State agencies before they can compete for State grants. The process allows nonprofits to address questions and concerns prior to entering a competitive bid process.

To be eligible for FY2022 funding from NYSCA, you must be Prequalified in the Grants Gateway by the application deadline.

More information on Prequalification can be found **section 8 of the NYSCA application manual:** https://arts.ny.gov/FY2022FundingOpportunities

Questions?

Contact the NYSCA Prequalification Team at help@arts.ny.gov

Round 3: Recovery Grants
Eligibility Overview

- New York-based nonprofit organization with arts and culture as a central part of its purpose or mission

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- Will be providing publicly available arts and cultural programming in the next 12 months

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- Will be providing publicly available arts and cultural programming in the next 12 months

- Budget of under $10 Million

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- New York-based nonprofit organization with arts and culture as a central part of its purpose or mission

- Significant track record of publicly available arts and cultural programming

- Will be providing publicly available arts and cultural programming in the next 12 months

- Budget of under $10 Million

- Have not received $150,000 or more from the Shuttered Venue Operating Grant (SVOG) program

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Eligibility Overview

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- Significant track record of publicly available arts and cultural programming

- Will be providing publicly available arts and cultural programming in the next 12 months

- Budget of under $10 Million

- Have not received $150,000 or more from the Shuttered Venue Operating Grant (SVOG) program

- Demonstrate a decrease in total revenue since March 2020 in excess of grant amount

Round 3: Recovery Grants
Eligibility Overview

- Smaller organizations (with budgets of under $100,000) <u>ARE ELIGIBLE TO APPLY</u>

- Organizations that have never received NYSCA funding <u>ARE ELIGIBLE TO APPLY</u>

- Organizations that applied for Restart NY grants <u>ARE ELIGIBLE TO APPLY</u>

- Organizations that are applying to other NYSCA grants <u>ARE ELIGIBLE TO APPLY</u>

- Organizations with ongoing multi-year NYSCA funding <u>ARE ELIGIBLE TO APPLY</u>

Demonstrating Loss of Revenue

COMPARING FINANCIAL DOCUMENTS

- Decrease in annual revenue since 2019 is demonstrated by comparing financial documents from before and after the beginning of the pandemic, as follows:

  - **BEFORE**: Total annual revenue (excluding restricted capital income) from before the pandemic can be shown by uploading either:
    - 2019 IRS Form 990; <u>OR</u>
    - Board-approved (signed) financial statements that include financial data prior to March 2020.

  - **AFTER**: Total annual revenue (excluding restricted capital income) from after the beginning of the pandemic can be shown by uploading:
    - 2020 IRS Form 990 (if it includes financial data after March 2020); **OR**
    - 2021 IRS Form 990; **OR**
    - Board-approved (signed) financial statements that include financial data after March 2020.

Demonstrating Loss of Revenue

DIFFERENT LOSS THRESHOLDS BY ORGANIZATION SIZE

- Different sized organizations have different thresholds for demonstrating financial loss.

  - Organizations showing **"Total Expenses" of $100,000 or more** on their 2019 IRS Form 990 (excluding capital expenses) must show a loss of Total Revenue of at least $10,000

  - Organizations showing **"Total Expenses" of less than $100,000** on their 2019 IRS Form 990 (excluding capital expenses) must show a loss of Total Revenue of at least $5,000

Recovery Grants Priorities

The intention of this program is that all eligible organizations who apply will receive funding.

However, due to a limited amount of funding and the high volume of applications expected, NYSCA will consider specific criteria to guide funding decisions, including grant approval and grant size. ***Priority will be given to organizations***:

- Based in regions with lower concentrations of arts organizations
- With annual expenses under $5 million (based on 2019 financial data)
- Whose primary public activities take place in economically distressed business areas, as defined by the most recent census data.
- That are within, and serve, historically underrepresented communities.
- That have a significant track record of producing/presenting live, in-person performing arts and who have confirmed plans to offer, live, in-person programming between   July 1, 2021 and June 30, 2022.

Round 3: Recovery Grants
Review Process

- Review will be conducted by panelists and/or staff for eligibility and priority thresholds

- Due to expected volume of applications, NYSCA will not provide individual feedback to any applicant on panel scoring.

- If your IRS Forms 990 show three consecutive years of more than 10% decline in net assets between FY2017-2019, we may require additional information in order to determine your eligibility for the program.

Frequently Asked Questions (FAQs)

- Q: I am an individual artist, can I apply?

- Q: My organization uses a fiscal sponsor, but does not have its own 501(c)3, can I still apply?

- Q: My organization has a non-arts mission (such as a university or a social service organization) but has a strong track record of arts programming, can I still apply?

FAQs

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- Q: My organization uses a fiscal sponsor, but does not have its own 501(c)3, can I still apply?

- Q: My organization has a non-arts mission (such as a university or a social service organization) but has a strong track record of arts programming, can I still apply?

- A: No. This program is only open to non-profit organizations with arts and culture as a central part of their mission.

FAQs

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- Q: What do I need to include in my narrative? Where do I provide information about the impact of our programming?

- A: This grant opportunity does not include a program narrative. Applications will be reviewed to verify eligibility and eligibility thresholds.

FAQs

- Q: My organization is on Year 2 of a 3-year NYSCA grant, can I apply?

- Q: My organization applied for Restart NY funding, can I apply?

- Q: My organization is planning on applying for Support for Organizations funding this year, can I apply?

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- A: Yes!

Who should I contact if I have more questions?

NYSCA STAFF

- For technical questions on submitting online applications or prequalification, contact help@arts.ny.gov

- For opportunity-related questions, please contact Program Staff in the discipline area most aligned with your organization's work. View contact information here: https://arts.ny.gov/contact.

- Submit questions **at least two weeks before** the application deadline. Please note that we do not review written draft application materials.

UPCOMING WEBINARS AND SUPPORT

Today's webinar is one in a series of webinars and office hours sessions we will be hosting to best support you during the FY2022 application process.

NYSCA Webinar Week is now in process!

Join NYSCA Staff for opportunity-focused webinars and office hour sessions.

Each webinar will be recorded and posted to the NYSCA website here:

https://arts.ny.gov/FY2022Webinars

Join us tomorrow!

Please join us for a webinar reviewing Round 3: Support for Artists! Register here: https://arts.ny.gov/FY2022Webinars. You can also register for Friday's Office Hours!

We encourage you to read the guidelines for the relevant opportunity ahead of each webinar

Thank you!